

# WIC & Senior Farmers Market Nutrition Program:

Resiliency in 2025





# FMNP Goals

Provide fresh, nutritious, unprocessed, locally grown fruits, vegetables, and cut herbs to WIC participants & low-income seniors

Expand awareness, use, and sales at farmers markets and authorized farm stores

Provide nutrition information to WIC and Senior participants, such as the importance of fruits and vegetables in their diet and how to store and prepare them

# Collaborators

Local WIC  
clinics

Senior  
Nutrition  
Providers-  
Area  
Agencies on  
Aging

Market  
managers

Growers

WSFMA

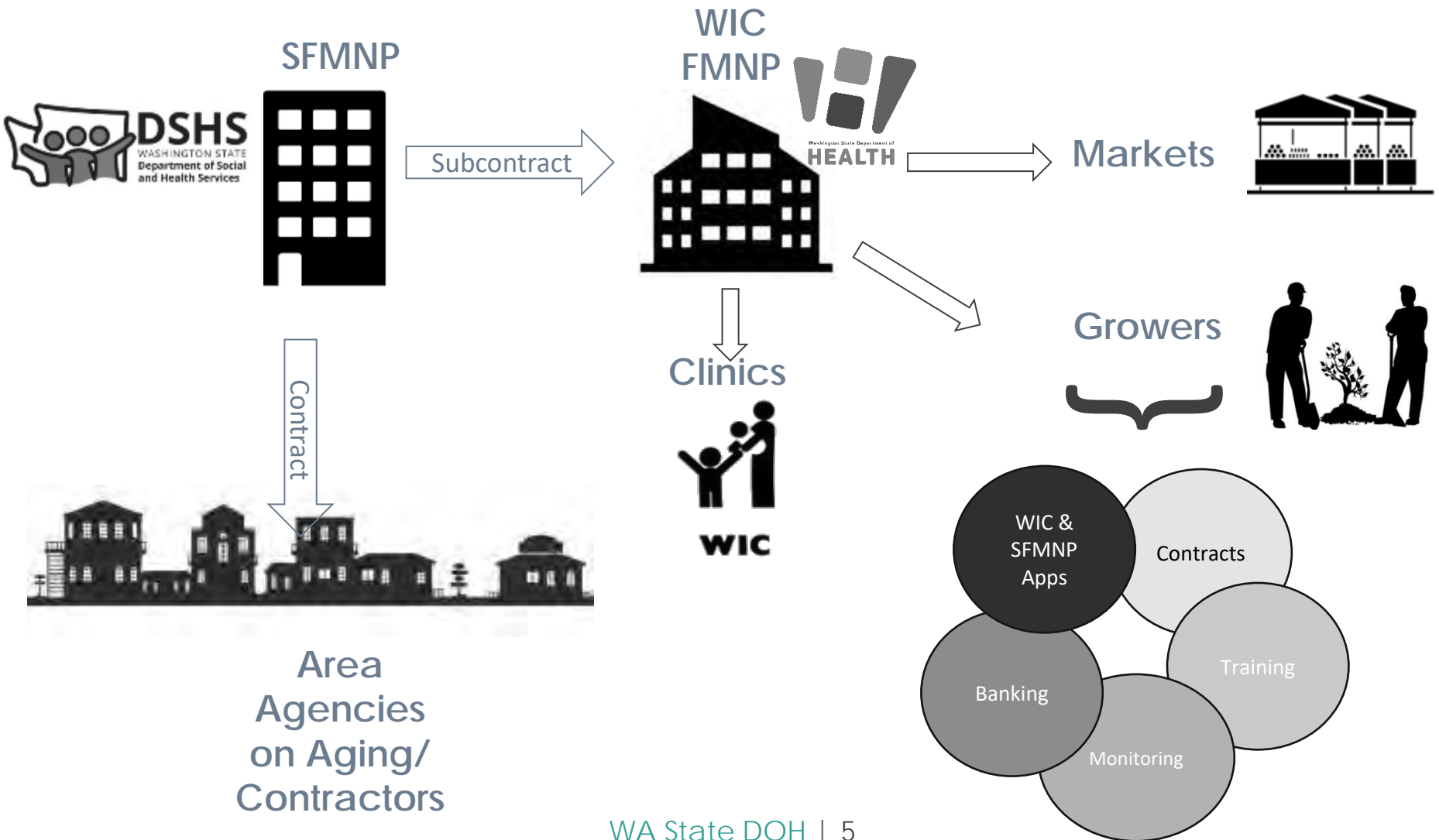
Advocates

# Washington's Farmers Market Programs 2024

- **WIC Farmers Market Nutrition Program (FMNP) Overview**
  - Total funding \$800,000 food dollars
  - Number of participants served 35,312
  - Program administered by DOH
- **Senior Farmers Market Nutrition Program (SFMNP) Overview**
  - Total funding \$2.98M food dollars
    - Roughly 82% State-funded
  - Number of participants served 36,657
  - Program administered by DSHS

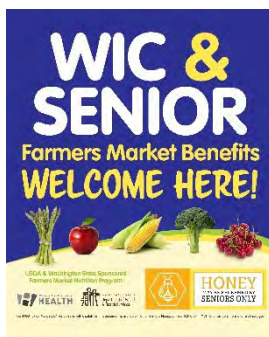


# DSHS and DOH Roles



# Eligible Foods

- Locally grown, unprocessed (except for washing), fresh fruits, vegetables and cut herbs
- “Locally grown” means Washington grown; or grown in bordering counties of Idaho or Oregon



# Honey Producers

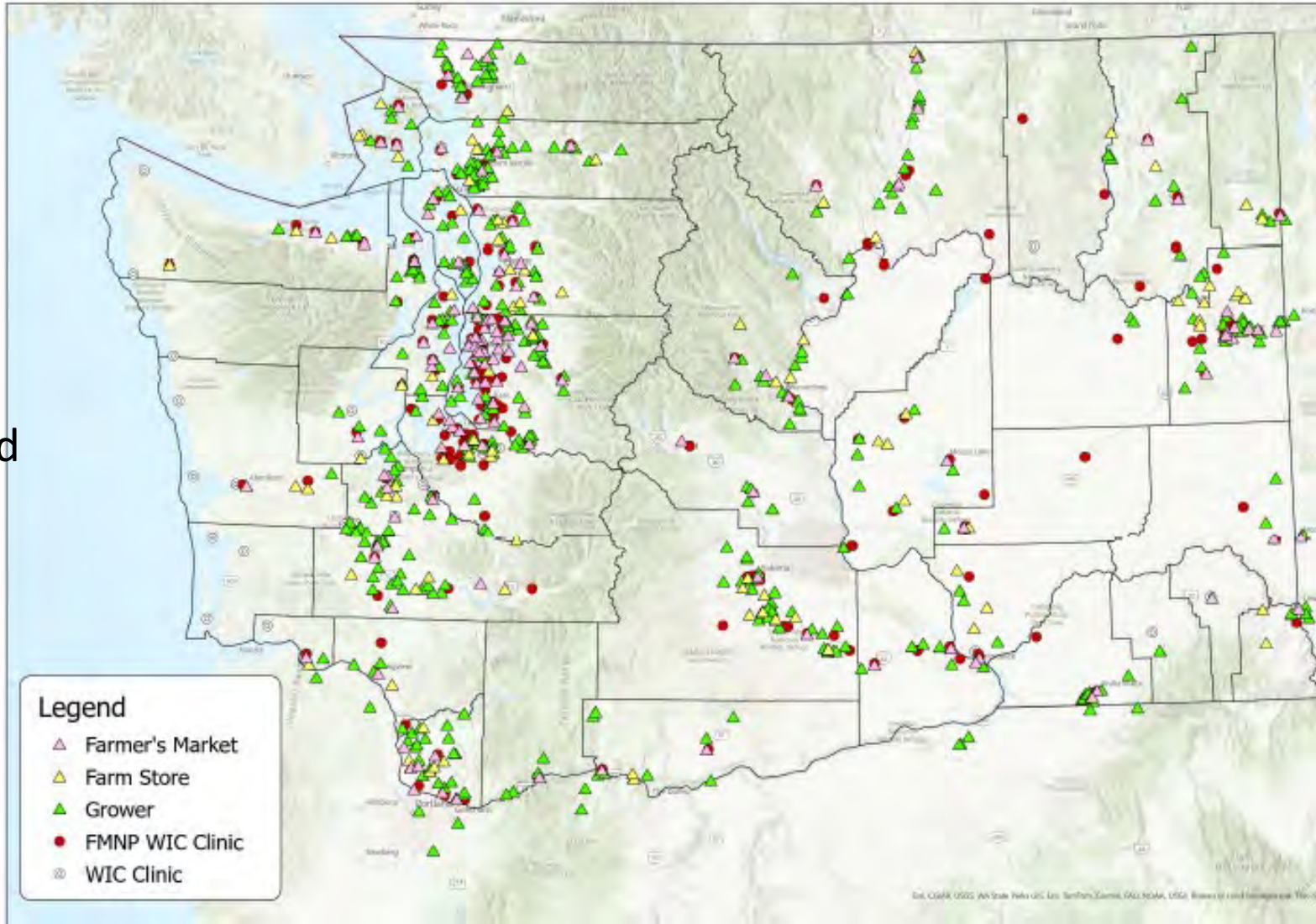
- Locally produced honey can be purchased with the **Senior FMNP benefits only**
- Exclusively honey producers **can't** take WIC FMNP benefits
- Unprocessed or prepared beyond their natural state except for usual harvesting
- Honey growers must register with the WSDA and follow their rules





# FMNP Locations 2024

- 52 WIC agencies
- 187 sites/clinics participated

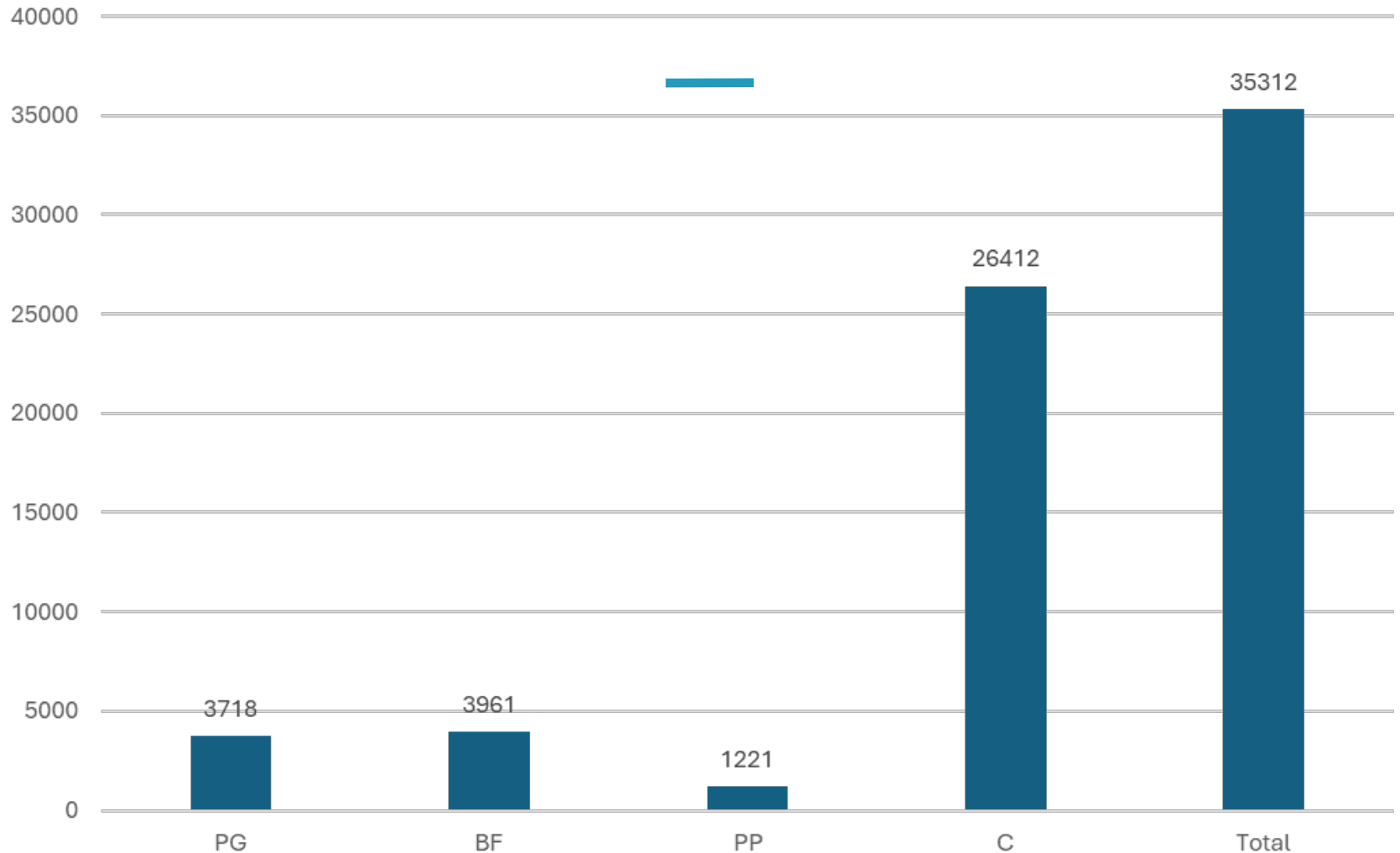


### Legend

- △ Farmer's Market
- △ Farm Store
- △ Grower
- FMNP WIC Clinic
- ⊙ WIC Clinic



# WA WIC FMNP Participation by Issuance



- Benefits issued 99.69%
- Overallocated 32% Total of \$1,061,128.80

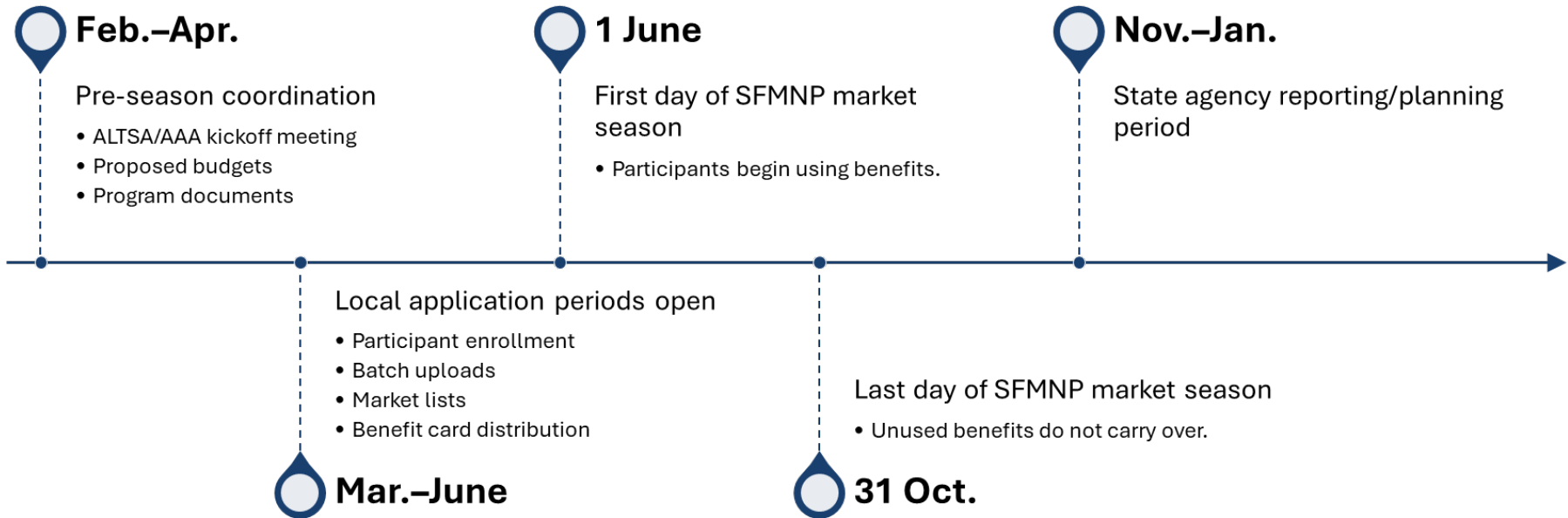


# SFMNP – Local Agencies

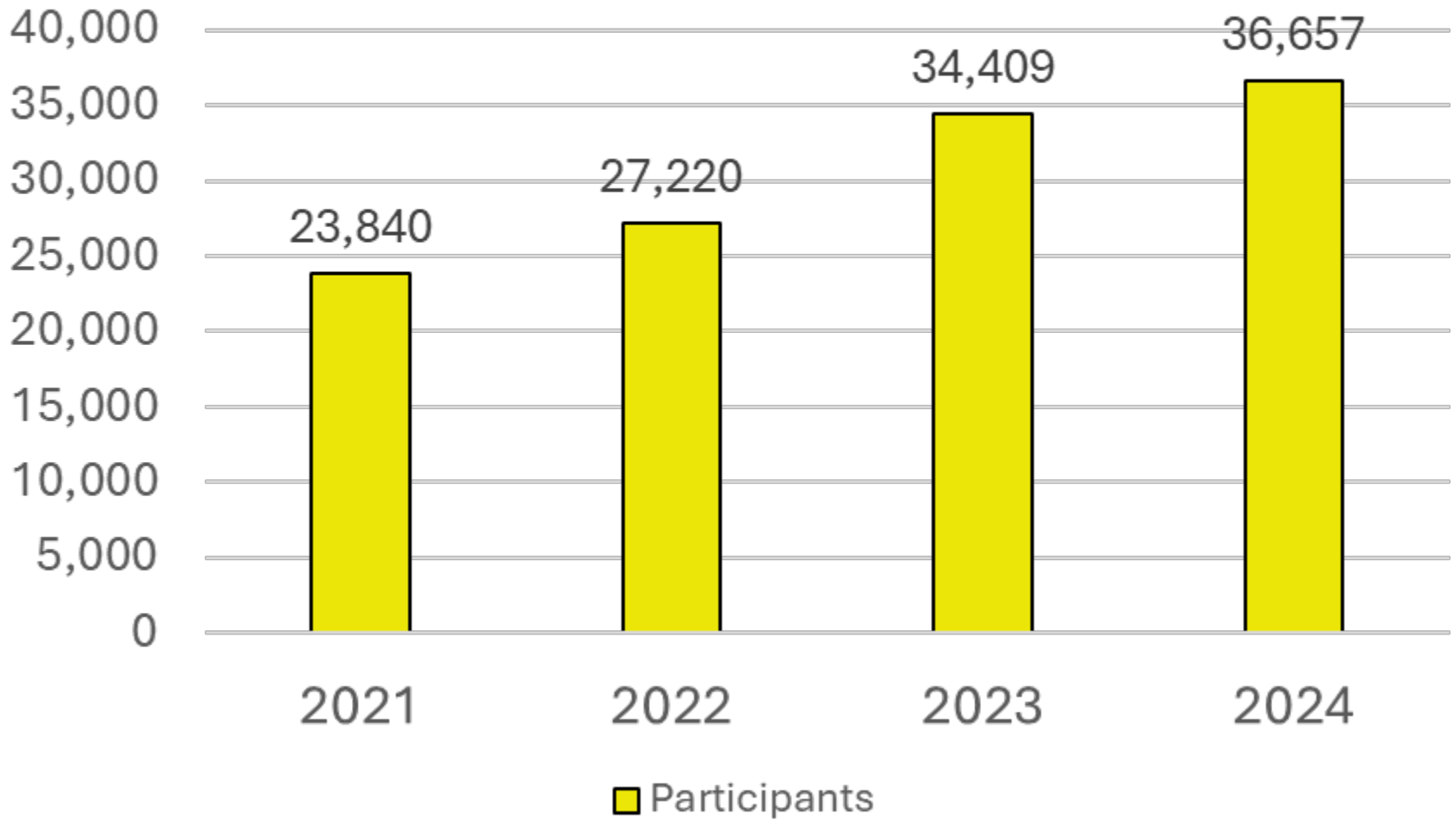
- Programs across all 13 **Area Agencies on Aging (AAAs)**
- **98.6%** benefits issued
- **36,657 participants** issued benefit cards



# SFMNP Season timeline



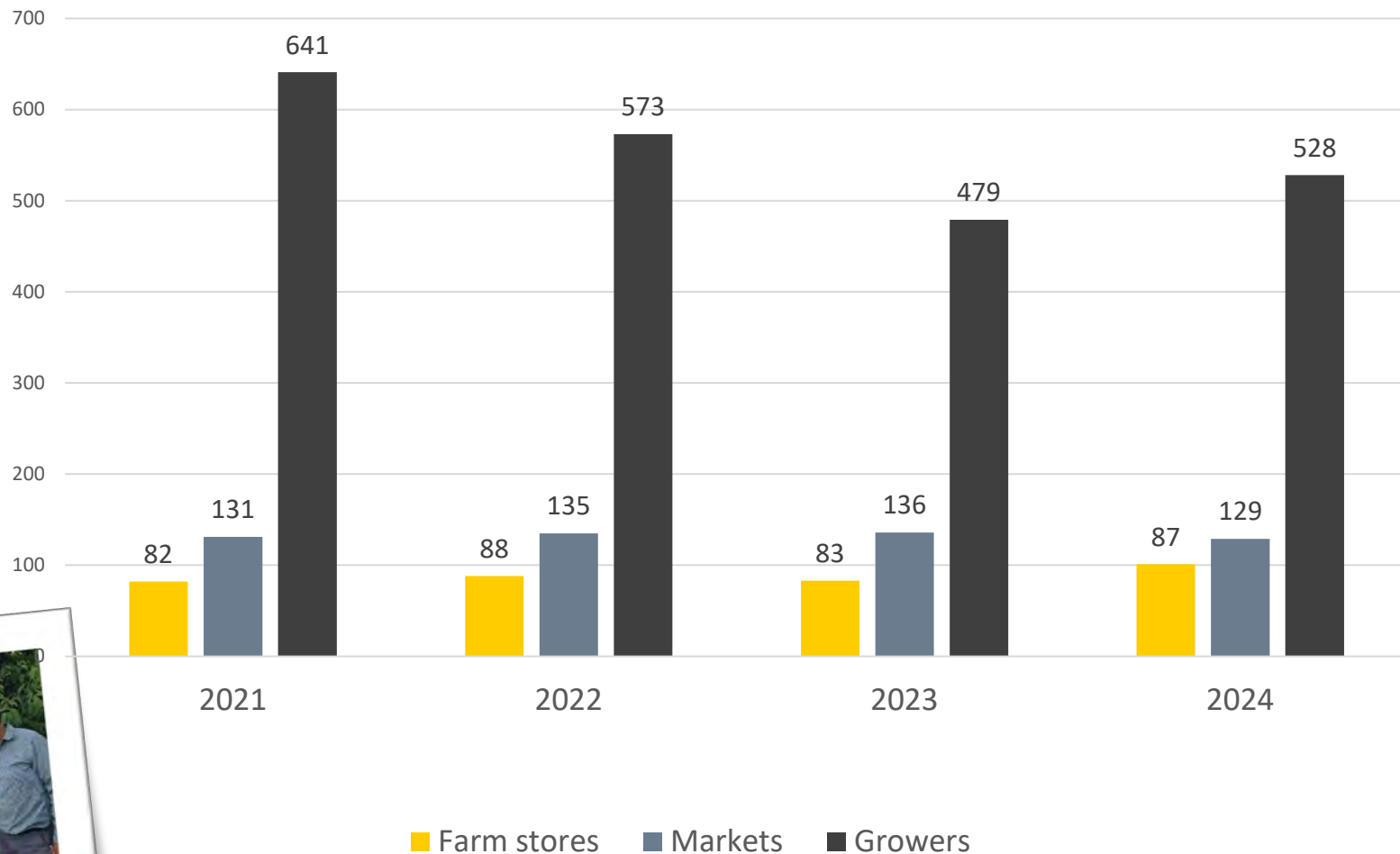
# SFMNP Participants



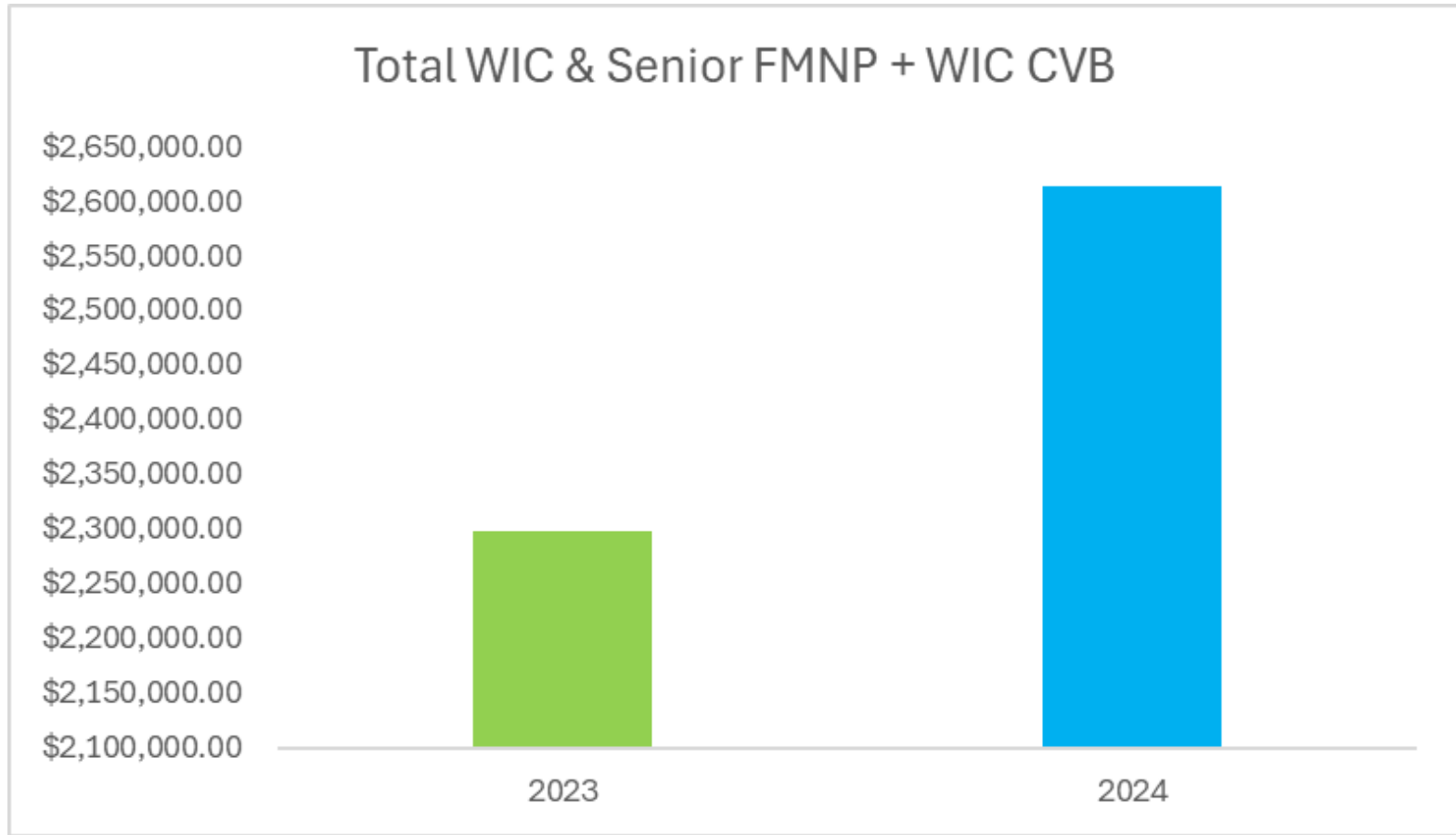
# Accessing SFMNP Benefits

- **Local Agencies:** —
  - 13 Area Agencies on Aging, roughly 30 total agencies including Senior Nutrition Program providers.
  - [Local Contact List.docx \(live.com\)](#)
- **Affidavit/application:**
  - Applicants fill out and sign program affidavit.
- **Agencies issue \$80 benefit to eligible participants on SFMNP card.**
- **Participants use benefits to purchase:**
  - Fresh, local produce, cut herbs, or honey from approved markets and growers using QR code on their card.

# FMNP Vendors



# Overall Redemption (WIC & Senior FMNP + WIC CVB)



Total WIC & Senior FMNP + WIC CVB	2023	2024
	\$ 2,297,759.31	\$ 2,613,574.63



**YTY change: + \$ 315,815.32**

# 2023 vs. 2024 All Programs

	2023	2024	Δ
Federal SFMNP	\$ 422,574.22	\$ 384,592.28	\$ (37,981.94)
CVB	\$ 47,071.71	\$ 62,168.77	\$ 15,097.06
FMNP	\$ 444,902.42	\$ 534,977.10	\$ 90,074.68
State SFMNP	\$ 1,383,210.96	\$ 1,631,836.48	\$ 248,625.52
Total SFMNP	\$ 1,805,785.18	\$ 2,016,428.76	\$ 210,643.58

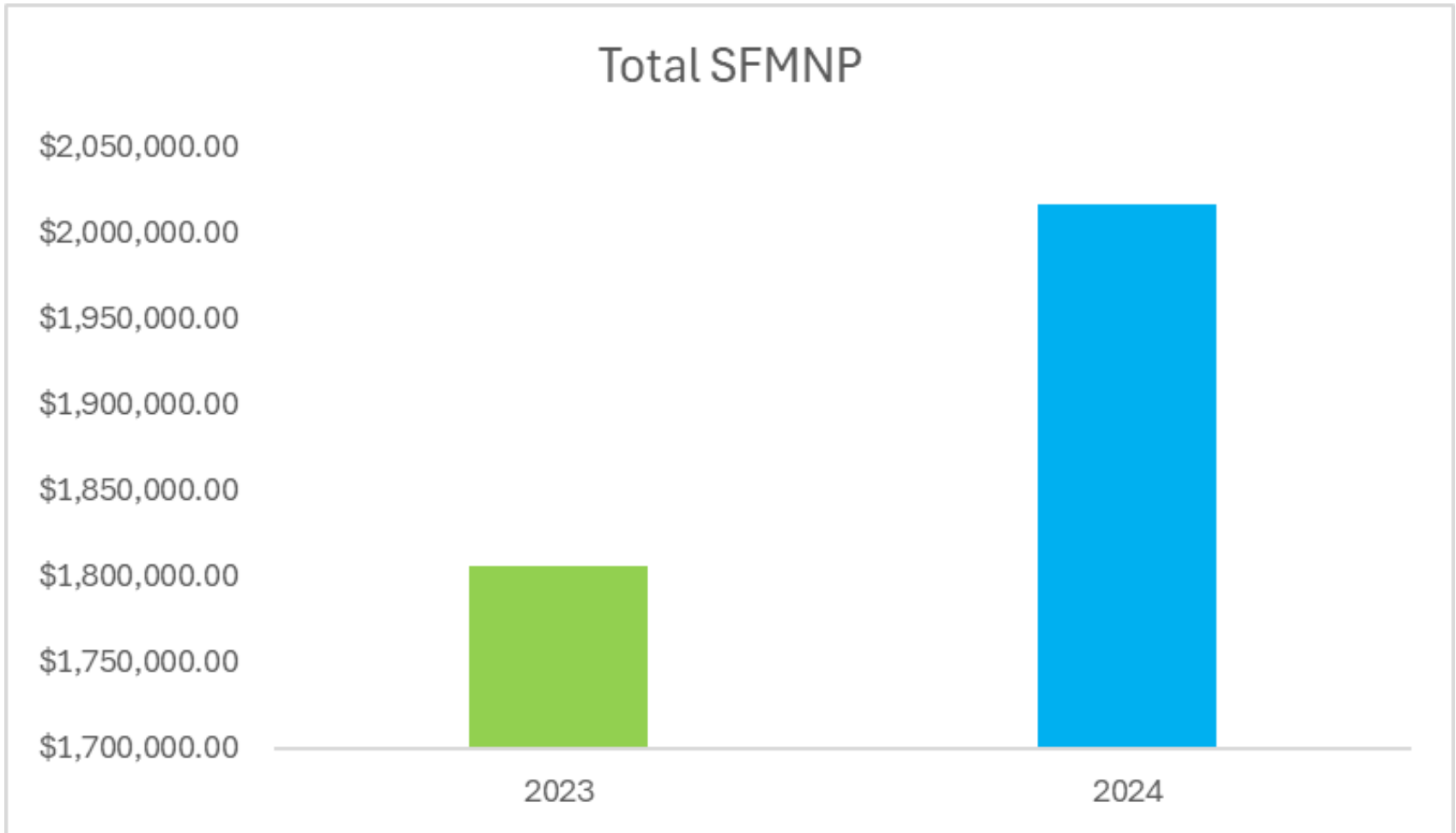




# 2024 Weekly Raw Data

Month	Week	Fed SFMNP	State FMNP	WIC FMNP	CVB	Total
June	5/27-6/2	\$ -	\$ -	\$ -	\$ 296.80	\$ 296.80
June	6/3-6/9	\$ 1,790.25	\$ 318.76	\$ 432.49	\$ 678.50	\$ 3,220.00
June	6/10-6/16	\$ 7,529.47	\$ 1,515.16	\$ 4,788.71	\$ 812.54	\$ 14,645.88
June	6/17-6/23	\$ 13,355.35	\$ 5,260.31	\$ 16,822.97	\$1,952.22	\$ 37,390.85
June	6/24-6/30	\$ 23,650.54	\$ 19,657.50	\$ 23,889.41	\$3,084.07	\$ 70,281.52
July	7/1-7/7	\$ 25,855.41	\$ 33,946.34	\$ 34,768.85	\$3,389.12	\$ 97,959.72
July	7/8-7/14	\$ 18,344.19	\$ 49,701.02	\$ 21,155.15	\$1,900.80	\$ 91,101.16
July	7/15-7/21	\$ 23,696.60	\$ 72,337.85	\$ 28,485.15	\$2,387.26	\$126,906.86
July	7/22-7/28	\$ 23,530.26	\$ 86,993.43	\$ 31,753.58	\$3,189.11	\$145,466.38
August	7/29-8/4	\$ 26,408.07	\$102,881.35	\$ 37,965.79	\$3,986.72	\$171,241.93
August	8/5-8/11	\$ 24,430.23	\$104,337.83	\$ 39,058.10	\$3,167.75	\$170,993.91
August	8/12-8/18	\$ 23,199.33	\$105,594.56	\$ 32,655.32	\$3,450.17	\$164,899.38
August	8/19-8/25	\$ 23,626.53	\$115,625.26	\$ 31,369.59	\$3,669.72	\$174,291.10
August	8/26-9/1	\$ 20,207.50	\$101,255.01	\$ 27,979.10	\$3,819.10	\$153,260.71
September	9/2-9/8	\$ 20,427.45	\$115,692.89	\$ 30,000.18	\$3,682.69	\$169,803.21
September	9/9-9/15	\$ 18,701.05	\$110,568.77	\$ 24,431.00	\$3,003.93	\$156,704.75
September	9/16-9/22	\$ 17,607.66	\$104,321.35	\$ 23,850.97	\$2,795.02	\$148,575.00
September	9/23-9/29	\$ 17,078.36	\$ 98,138.49	\$ 20,646.29	\$2,960.57	\$138,823.71
October	9/30-10/6	\$ 13,795.06	\$ 97,027.37	\$ 23,721.82	\$3,466.37	\$138,010.62
October	10/7-10/13	\$ 11,746.93	\$ 80,677.61	\$ 18,564.77	\$2,542.05	\$113,531.36
October	10/14-10/20	\$ 9,396.79	\$ 72,169.70	\$ 19,389.31	\$2,503.25	\$103,459.05
October	10/21-10/27	\$ 8,331.57	\$ 58,339.72	\$ 15,014.22	\$1,546.46	\$ 83,231.97
October	10/28-10/31	\$ 8,920.84	\$ 70,941.27	\$ 19,909.76	\$2,832.57	\$102,604.44

# Total SFMNP 2023 vs. 2024

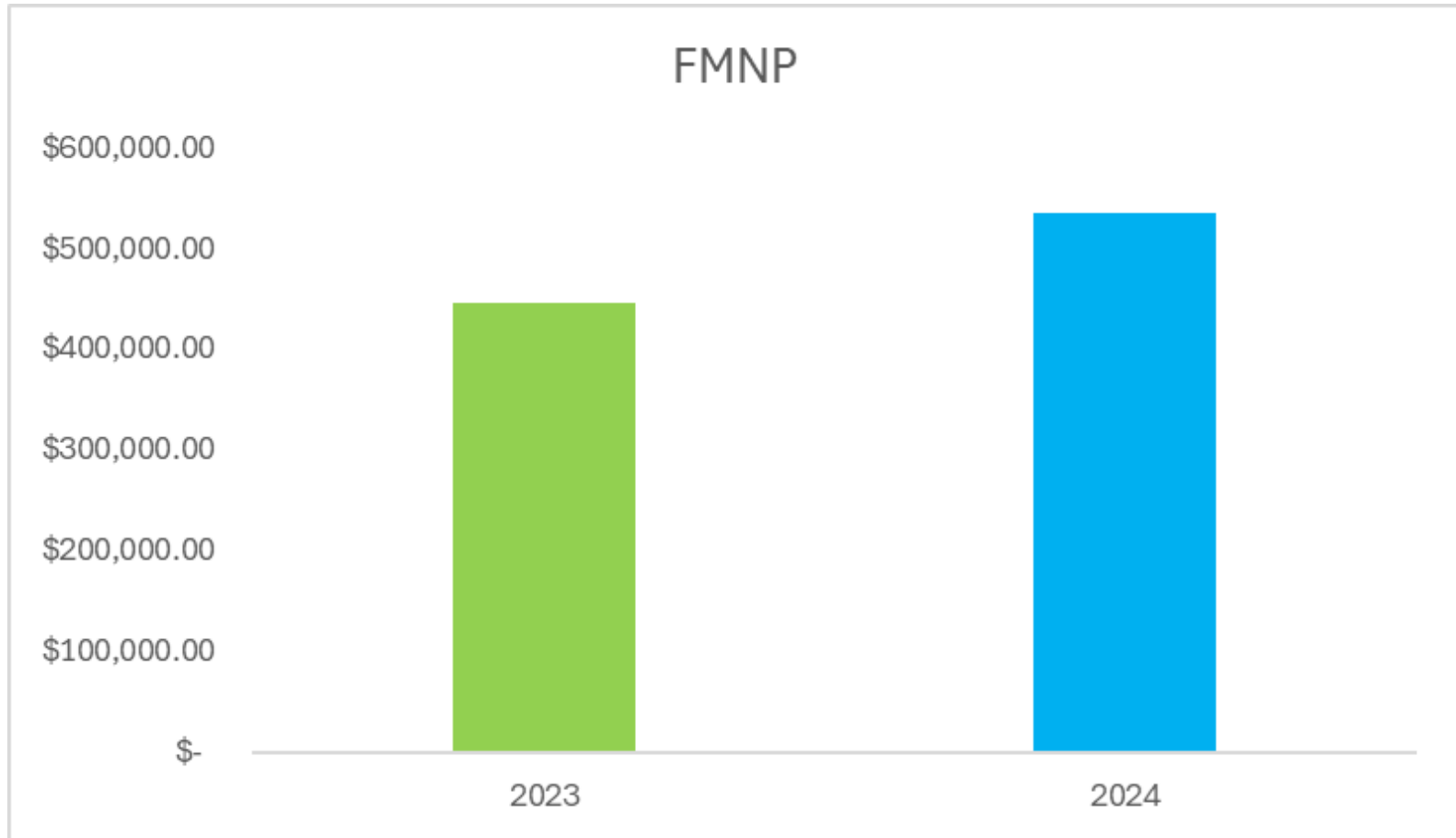


	2023	2024
<b>Total SFMNP</b>	\$ 1,805,785.18	\$ 2,016,428.76



YTY change: + \$ **210,643.58**

# WIC FMNP 2023 vs. 2024



	2023	2024
<b>FMNP</b>	\$ 444,902.42	\$ 534,977.10



YTY change: + \$ **90,074.68**

# Top Earners among FMNP Growers 2024



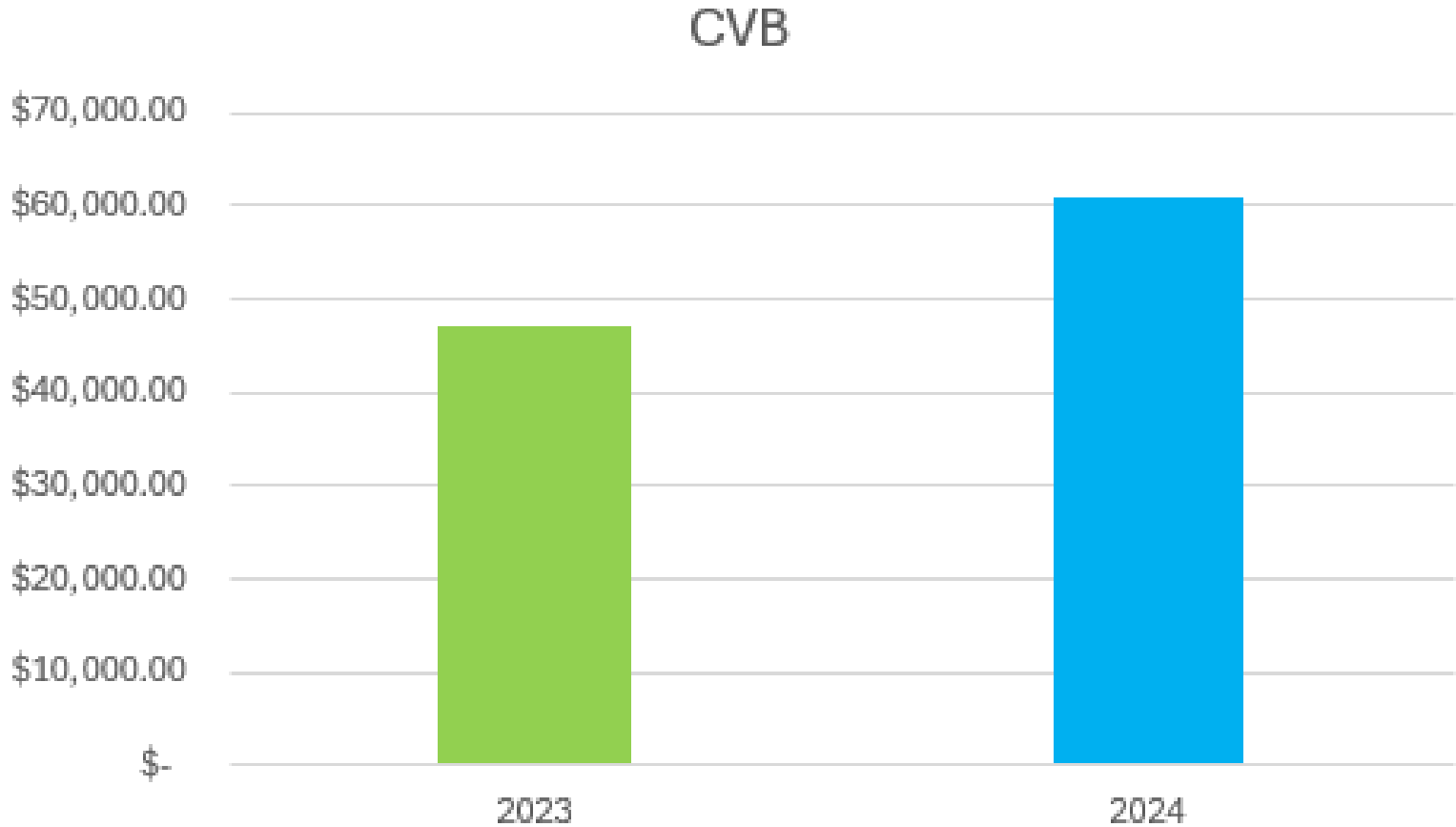
FMNP Total by Vendor	
WIC FMNP, SFMNP, CVB	
A	\$138,426.10
B	\$111,446.81
C	\$83,897.87
D	\$79,853.83
E	\$65,353.32
F	\$50,787.91
G	\$50,128.24
H	\$47,536.35
I	\$47,099.34
J	\$41,220.62
K	\$40,534.66
L	\$40,503.15
M	\$39,531.27
N	\$33,773.35
O	\$33,702.05
P	\$33,247.44
Q	\$32,850.56
R	\$32,050.40
S	\$31,885.99
T	\$28,435.12

# Monthly Fruit and Vegetable Benefits –CVB-

- **Year-round** WIC participants can use their “monthly fruit and vegetable” benefit at authorized Markets and Farm stores



# WIC CVB in 2023 vs. 2024

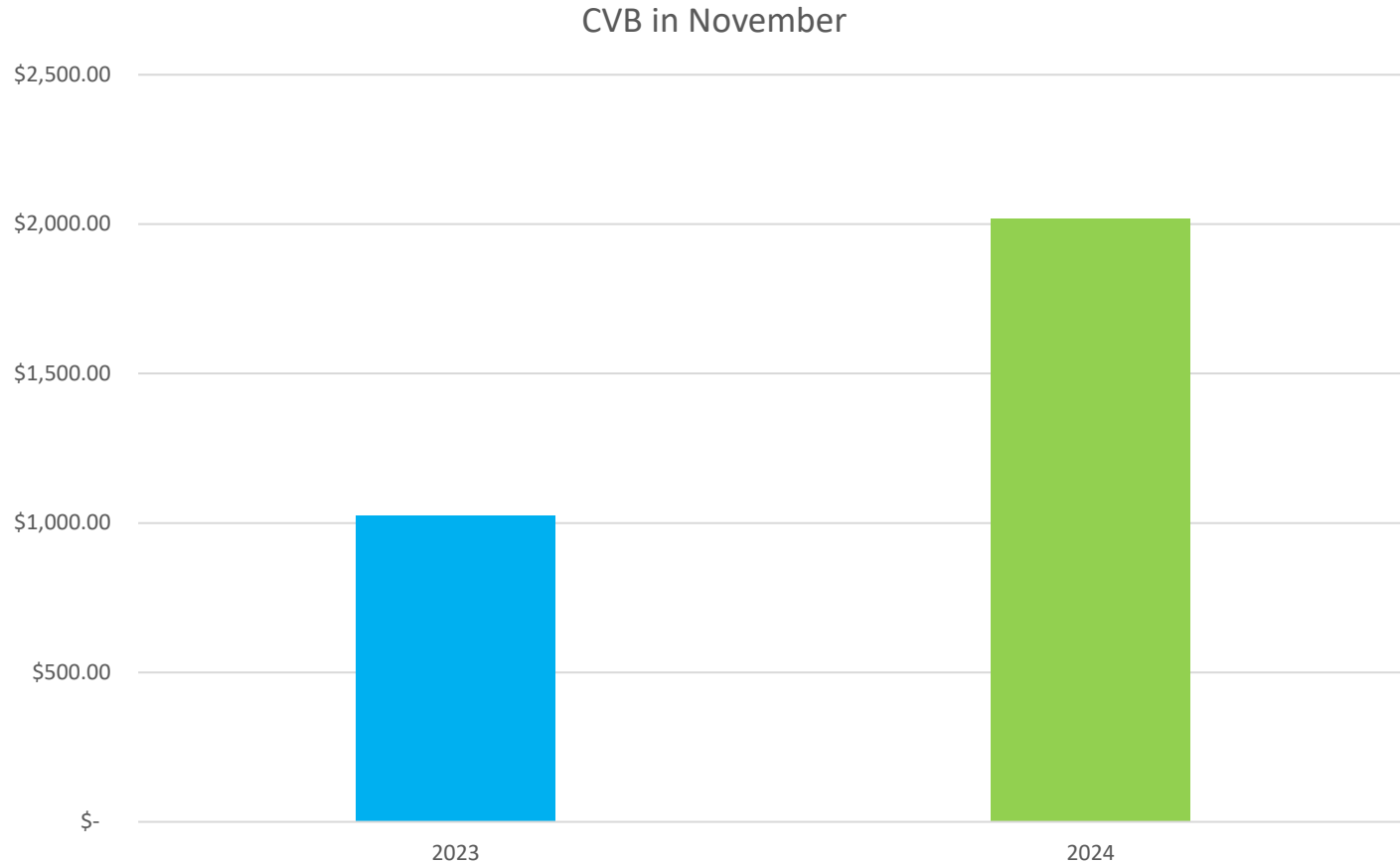


Fruit and Vegetable Benefit (CVB)	2023	2024
	\$ 47,071.71	\$ 62,168.77



YTY change: + \$ **15,097.06**

# Monthly WIC Fruit & Vegetable Benefit -CVB- first month after FMNP season



	CVB in November	
2023	\$	1,023.74
2024	\$	<b>2,018.35</b>

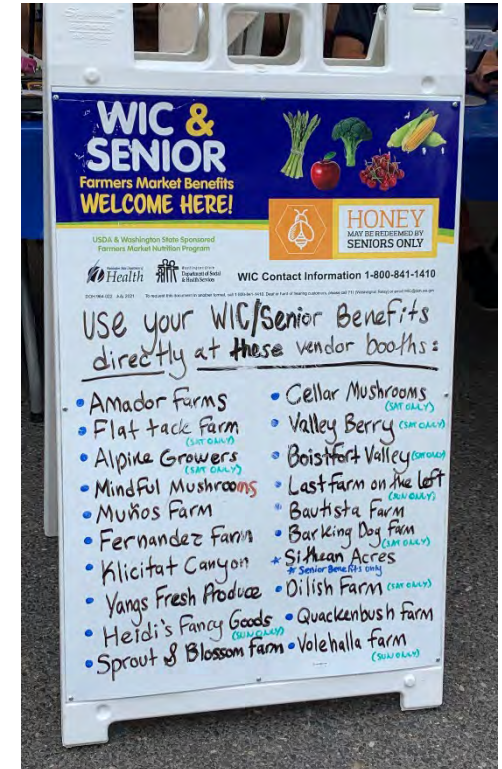
# Monitors

Visits:

- 24 Markets
- 64 Growers
- 10 Farm Stores

Best practices observed:

- Printed map with FMNP authorized vendors
- A-Board with vendors taking transactions that day
- Printing
- Social media
- Webpages (<https://spokanevalleyfarmersmarket.org/>)
- Inviting WIC Clinic staff to the market





# High-risk criteria that prioritize monitors



#	Criteria for Markets
1	New Market
2	New Market Manager
3	New Location
4	No response to Updates to requests
5	5 Growers or Less
6	Contract violation from previous monitor
7	High Redemptions
8	Low Redemptions
9	Received Complaint during current contract period

#	Criteria for Farm Stores
10	New Farm Store
11	High Redemptions
12	Accepting FMNP benefits at unauthorized location
13	Received Complaint during current contract period
14	Contract violation from previous monitor
15	Low Redemption

#	Criteria for Growers
16	New Grower
17	High Redemptions
18	Statistically significant portion of their Market's redemption share
19	Received Complaint during current contract period
20	Contract violation from previous monitor
21	A previous violation of trafficking (Authorized grower accepting FMNP benefits from an unauthorized grower or site)

# Program Compliance and Monitor Visits

## Monitors:

- Routine unannounced monitoring visits will be conducted at authorized farmers markets and farm stores throughout the season to ensure program compliance
- Operating out of compliance will result in required additional training, sanctions, and possible disqualification from the program
- Vendors meeting high-risk criteria will be monitored in priority order.

## Compliance Buys:

- A “Compliance buy” is completed by a secret shopper who is a program representative to ensure program guidelines are being met
- Purchases will be made using farmers markets benefits
- Compliance buys can be made at any location

# Looking into the 2025 Season for Growers

## Growers/ Farm stores:

- All growers and farm stores need to apply for the 2025 – 2027
- [www.WICFMNP.com](http://www.WICFMNP.com)



- Training
- Will receive a copy of the signed agreement



# Looking into the 2025 Season

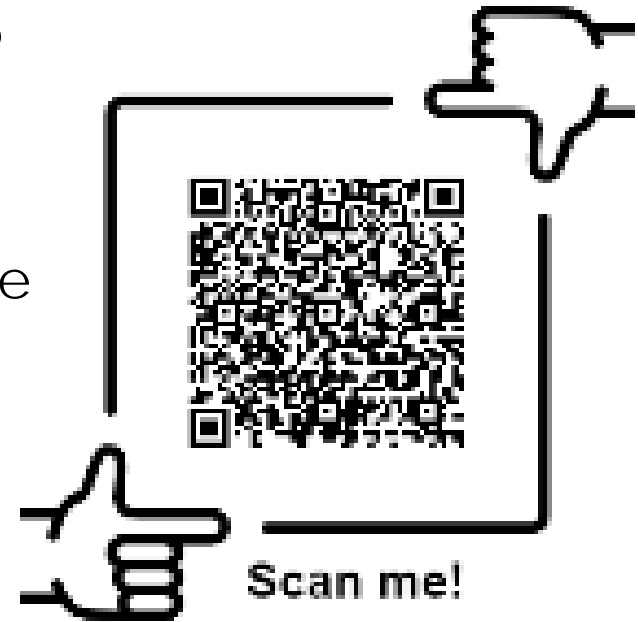
## Markets:

- [www.WICFMNP.com](http://www.WICFMNP.com)
- In the middle of their agreement 2024-2026



## New Markets

- FMNP will consider a new market only if there is a participant access need
- Must be in operation for at least one year before applying
- Be in a defined location
- Attend the mandatory training before the season starts



# Duties as Market Manager

---

Check that each grower should :

- Be on your FMNP list
- Has an FMNP sign
- Know the rules and changes
- Knows how to take transactions



New and returning growers:

- Provide training and TA

With DOH:

- Provide any changes to the market

# What is new for the 2025 FMNP Season?

## Growers:

- From 2 to 3-year
- Separate agreements for Farm stores and Growers



## Vendor Portal Enhancements:

- Growers can upload a W-9 form in the vendor portal
- Growers can select from the dropdown menu at which location is taking transactions

# Enhancements

## Senior participants:

New card for the 2025 season

## Growers and Farm stores application:

- Growers
- Farm stores

## Vendor Portal:

- Locations
- W-9 form



# Locations

## Profile details you will find:

1. Sign the Processing Agreement
2. Complete Tax information (upload or download the W-9 form)
3. Locations

Vendor Portal

### Vendor details

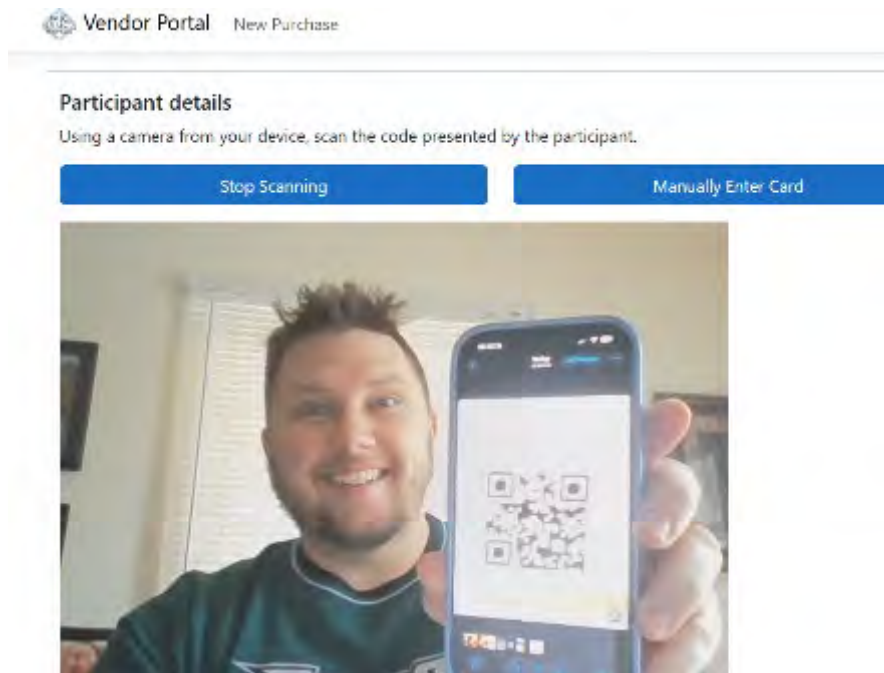
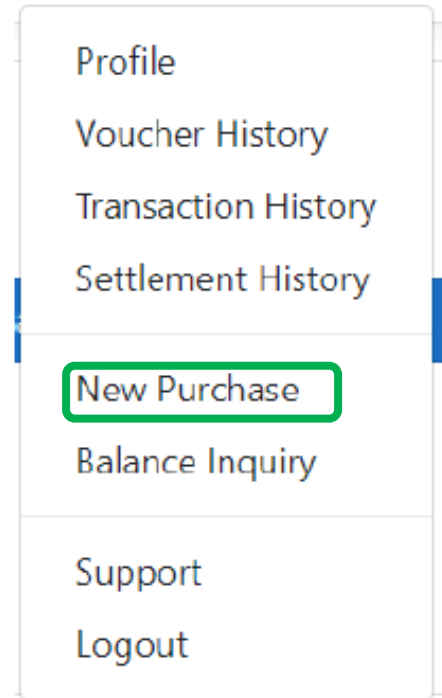
Below are the details for this vendor:

Field	Value
Program name:	WA-WATESTWEB-EBT3
Vendor name:	Volehalla Farm
Vendor number:	01228
Processing agreement:	Signed: Jan 17, 2024, 11:23:48 AM <a href="#">Download Processing Agreement</a>
Government:	Federal Tax ID: ***-**-**** (EIN) <a href="#">Download Form W9</a> <b>Approval Status:</b> Approved
Bank account:	Information on file
Date range:	Begin: 01/09/2024 End: 12/31/2026
Contact information:	Heath Pearson
Address:	[Redacted]
Locations:	Aberdeen Sunday Market Anacortes FM Arlington FM Auburn FM Bainbridge Island FM Ballard FM Bayview FM Bellevue FM - Thursday Bellingham FM Bremerton Community FM Broadway Tacoma FM Burien FM Camas FM Capitol Hill FM (Broadway) Carnation FM Cashmere Community FM Chewelah FM Chimacum FM (Port Townsend) Clarkston FM College Place Farmers and Columbia City FM (Seattle) Community FM at Chehalis



# New Purchase

1. Growers can make a new purchase from the New Purchase Page
2. The New Purchase Page displays
3. Using the device Camera to Scan the QR Code



## 4. Growers can select the location where the transaction takes place



### Purchase details

Use the below form to complete the purchase for this participant.

Location

The Night Market at Kenda

Salmon Creek FM at Legacy

Sammamish FM

San Juan Island FM

Sedro-Woolley FM

Sequim Farmers Market

Shelton FM

Shoreline FM

Snohomish FM

South Whidbey Tilth FM

Spokane FM

Spokane Valley FM

Stanwood FM

Stevenson FM

Tenino FM

The Night Market at Kenda

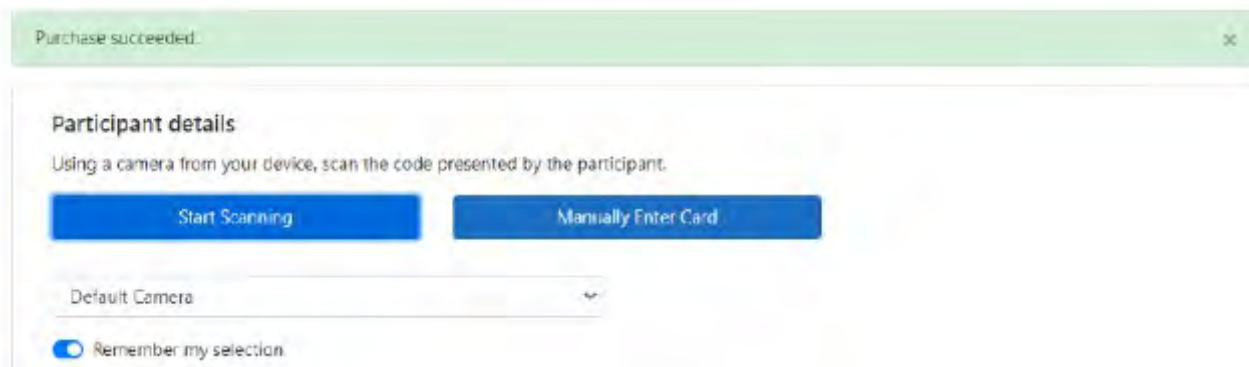
Date of birth (MMYY) \*

Price \*

\$ 0.00

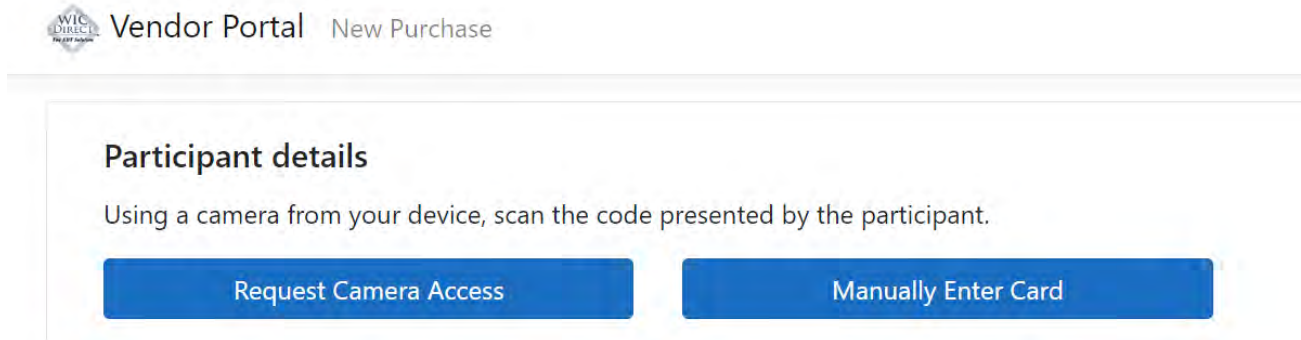
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## 4. The New Purchase Page displays



# Manually Entering Card Number

## 1. Select Manually Enter Card



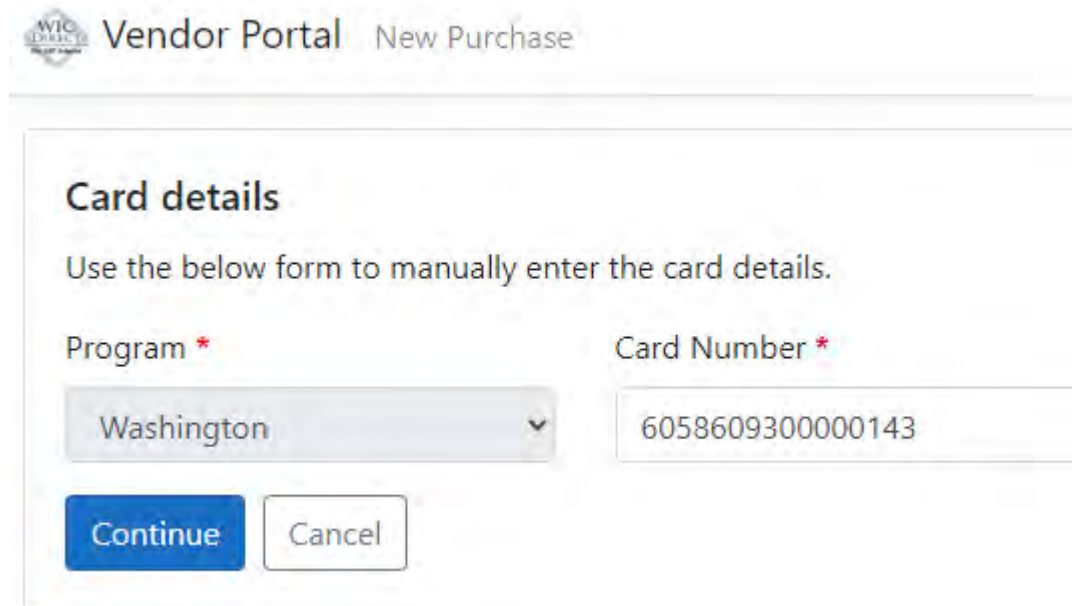
WIC DIRECT  
New Purchase

**Participant details**

Using a camera from your device, scan the code presented by the participant.

[Request Camera Access](#) [Manually Enter Card](#)

## 2. Enter Card Number



WIC DIRECT  
New Purchase

**Card details**

Use the below form to manually enter the card details.

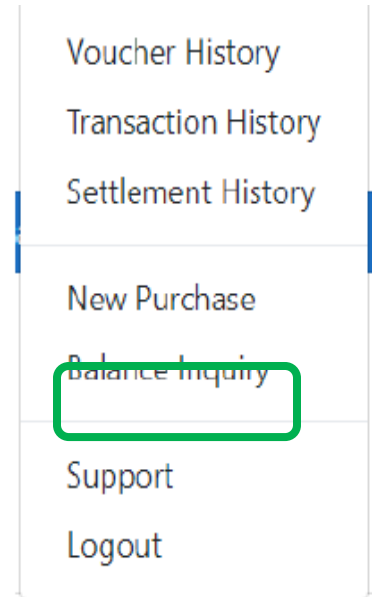
Program \* Card Number \*

Washington 6058609300000143

[Continue](#) [Cancel](#)

# Balance Inquiry

1. Users can obtain a balance inquiry from the Balance Inquiry page.



2. Click **Balance Inquiry**

## Balance inquiry

Using a camera from your device, scan the code presented by the participant.

[Request Camera Access](#)

[Manually Enter Card](#)

# Balance Inquiry

## Using the Camera - Request Camera Access

The image shows two side-by-side screenshots of a web application interface for a 'Vendor Portal Balance Inquiry'. The left screenshot shows the initial form with fields for 'Location' (set to 'None'), 'Card number' (masked as '\*\*\*\*\*0144'), and 'Date of birth (MMYY)'. A 'Submit inquiry' button is visible. The right screenshot shows the same form after the 'Date of birth' field is accessed, displaying a camera access request dialog with a green box around the camera icon and a message: 'The current available balance for \*\*\*\*\*0144 is: \$99.00'. Below the message are 'New Purchase' and 'New Balance Inquiry' buttons. An arrow points from the 'Date of birth' field in the left screenshot to the camera access dialog in the right screenshot.

**Vendor Portal** Balance Inquiry Super Tester

**Balance inquiry**  
Use the below form to complete the balance inquiry for this participant.

Location  
None

Card number \* \*\*\*\*\*0144

Date of birth (MMYY) \*

**Submit inquiry** **Cancel**

**Vendor Portal** Balance Inquiry Super Tester

**Balance inquiry**  
Use the below form to complete the balance inquiry for this participant.

Location  
None

Card number \* \*\*\*\*\*0144

Date of birth (MMYY) \* [Camera Access Request]

The current available balance for \*\*\*\*\*0144 is: \$99.00

**New Purchase** **New Balance Inquiry**

# Redemption/Transaction History



Vendor Portal

Transaction History

Super Tester ▾

Vendor	Received	Location				
Washington / 01656 ▾	01/14/2024 - 02/13/2024	None ▾	Previous	Next	Export	
Number	Received	Type	Actions			
10210296	02/01/2024 3:22:40 PM	Purchase Request	None	Void		
10197390	01/26/2024 12:42:02 PM	Purchase Request	01/27/2024	+26.00	None	Void
10195415	01/25/2024 4:54:14 PM	Purchase Request	01/26/2024	+1.00	None	Void
10178657	01/17/2024 3:51:46 PM	Purchase Request	01/18/2024	+40.00	None	Void

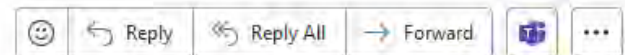
# Adding totals in the Transaction History Export File

Data Export - Vendor Portal



donotreply@cdpehs.com  
To Flores, Katherine D (DOH)

This message was sent with High importance.



Fri 1/17/2025 8:53 AM

External Email

Hello,

We received a data export request for your Vendor Portal account. This request was received from a Desktop device on Windows (x64) using Edge 131.0.0.0. Your requested data export is now ready for you to download:

[Data Export File](#)




Because this file may contain private information, you should keep it secure and take precautions when storing or sending it.

Thanks,  
CDP, Inc.




# Adding totals in the Transaction History Export File

 AutoSum ▾



 Fill ▾

 Clear ▾

6	49925673	6/29/2024 17:33	Purchase Request	24030507	6.06E+15	1457	15	7/2/2024 17:00			
7	50170731	7/6/2024 16:49	Purchase Request	24030503	6.06E+15	1457	15	7/9/2024 17:00			
8	50427629	7/13/2024 16:23	Purchase Request	24009969	6.06E+15	1457	15	7/16/2024 17:00			
9	50427707	7/13/2024 16:25	Purchase Request	24033325	6.06E+15	1457	15	7/16/2024 17:00			
10	50429740	7/13/2024 17:21	Purchase Request	24009919	6.06E+15	1457	15	7/16/2024 17:00			
11	50430894	7/13/2024 17:46	Purchase Request	24033330	6.06E+15	1457	15	7/16/2024 17:00			
12	50431037	7/13/2024 17:49	Purchase Request	24030492	6.06E+15	1457	15	7/16/2024 17:00			
13	50438473	7/13/2024 21:04	Purchase Request	24009931	6.06E+15	1457	20	7/16/2024 17:00			
14	50683942	7/20/2024 16:07	Purchase Request	24009967	6.06E+15	1457	38	7/23/2024 17:00			

# How to Void a transaction

- The grower will go to “Transaction History” from the menu
- Find the transaction on the correct date and time, click “VOID” under **Actions**
- Only void if charging the incorrect amount or if the participant wants to return produce at that moment

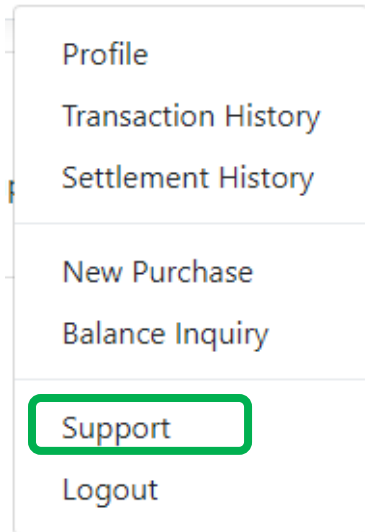
Vendor	Received	Location					Previous	Next	Export
Washington / 01465	10/25/2024 - 10/25/2024								
Total for selected date range: \$ +79.00									
Number	Received	Type	Settled	Paid(\$)	Location	Actions			
54210395	10/25/2024 1:54:19 PM	Purchase Request	10/29/2024	+8.00	None	Void			
54209640	10/25/2024 1:39:45 PM	Purchase Request	10/29/2024	+3.00	None	Void			
54209619	10/25/2024 1:39:04 PM	Purchase Request	10/29/2024	+15.00	None	Void			
54208114	10/25/2024 1:04:57 PM	Purchase Request	10/29/2024	+10.00	None	Void			
54207271	10/25/2024 12:41:30 PM	Purchase Request	10/29/2024	+13.00	None	Void			
54205943	10/25/2024 12:05:34 PM	Purchase Request	10/29/2024	+5.00	None	Void			

# How to look for the FMNP Deposits from CDP on Bank Statements

Direct deposits will appear on bank statements as "EFUNDS CORP RTLRSTLMT"

Date	Description
SEP 13 2023	EFUNDS CORP RTLRSTLMT 012 202309
Details	
<b>Description:</b> EFUNDS CORP RTLRSTLMT 012 202309	
<b>Date:</b> 9/13/2023	
<b>Type:</b> Credit	

# Support



Vendor Portal Support

Super Tester

## Contact customer support

Customer support staff is available for help and support with any issues you may have! Please call [+1-866-237-4814](tel:+1-866-237-4814) for support.

- In addition to our Customer Support line 1-844-359-3104
- Help Desk days/hours being expanded for support
- Grower and participant support- Available 7 days a week
  - Schedule times still being worked out
- Grower banking/settlement support- Available Mon-Fri
- Staff will be at the markets during the first months of FMNP to support

# Civil Rights Requirements

In accordance with federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, this institution is prohibited from discriminating on the basis of race, color, national origin, sex (including gender identity and sexual orientation), disability, age, or reprisal or retaliation for prior civil rights activity.

Program information may be made available in languages other than English. Persons with disabilities who require alternative means of communication to obtain program information (e.g., Braille, large print, audiotope, American Sign Language), should contact the responsible state or local agency that administers the program or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339.

To file a program discrimination complaint, a Complainant should complete a Form AD-3027, USDA Program Discrimination Complaint Form which can be obtained online at: <https://www.usda.gov/sites/default/files/documents/ad-3027.pdf>, from any USDA office, by calling (866) 632-9992, or by writing a letter addressed to USDA. The letter must contain the complainant's name, address, telephone number, and a written description of the alleged discriminatory action in sufficient detail to inform the Assistant Secretary for Civil Rights (ASCR) about the nature and date of an alleged civil rights violation. The completed AD-3027 form or letter must be submitted to USDA by:

**1.mail:**

U.S. Department of Agriculture  
Office of the Assistant Secretary for Civil Rights  
1400 Independence Avenue, SW  
Washington, D.C. 20250-9410; or

**2.fax:**

(833) 256-1665 or (202) 690-7442; or

**3.email:**

[Program.Intake@usda.gov](mailto:Program.Intake@usda.gov)

# Equitable Treatment of Program Participants

All authorized vendors (growers, markets, farm stores)

- Equitable treatment of FMNP participants:
  - Program participants must be treated the same as all other customers
  - Authorized growers must provide the same quality of fruits and vegetables at the same cost as sold to other customers.

Civil rights compliance and guidelines

- Anyone can file a complaint
- Detailed procedures and a complaint form are on our website: [www.doh.wa.gov/YouandYourFamily/WIC/FarmersMarket/WI\\_CFMNP](http://www.doh.wa.gov/YouandYourFamily/WIC/FarmersMarket/WI_CFMNP)



# Newsletter

## [Webpage](#)

Under Growers, Markets, and Farm stores



## FMNP Materials



### FMNP Newsletter October

*Washington State Department of Health sent this bulletin at 10/04/2024 02:00 PM PDT*



# Growers in the 2025 Season

## Growers/ Farm stores:

- All growers and farm stores need to apply for the 2025 – 2027
- Separate agreements for Farm Stores and Growers
- [www.WICFMNP.com](http://www.WICFMNP.com)



- Training
- Will receive a copy of the signed agreement





# FMNP Promotional Media Campaign

- Farmers Market Nutrition Programs Promoted
  - FMNP, SFMNP and SNAP Market Match Promotion Plan
  - Coordinated by- DSHS for SNAP Market Match, Senior and WIC Farmers Market Programs
- Conducted by The Rescue Agency
  - [Rescue Agency | Home](#)
- Planning started in April 2023
- Promotional Campaign period July 8, 2024-September 15, 2024



# FMNP Promotional Media Campaign

## Traditional Media | Out-of-Home

The campaign posted **155 out-of-home placements** which consisted of posters in convenience stores and laundromats and banners in grocery stores and public libraries throughout key areas in Washington. These ads generated **26,720,100 impressions**, with an **additional 4,483,850 impressions** from **4 added value placements**.



# Program Regulations

- Washington State may deny payment to a grower for improperly redeemed e-FMNP benefits or CVB's may establish a claim for payments already made on improperly redeemed benefits
- Washington State may disqualify a grower for program abuse with a minimum of 15 days advance written notification
- Growers who commit fraud or abuse are subject to prosecution under applicable federal, state and local laws
- Any approved grower may be suspended or terminated from participation in the farmers market nutrition program as a grower vendor for violating any of the requirements or regulations

# Program Regulations Cont.

- The grower has the right to appeal any decision adversely affecting their application or suspension
- The grower or the Washington State Office may terminate the agreement by providing 15 days written notice, specifying the cause for termination



# Contacts

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To request this document in another format, call 1-800-525-0127. Deaf or hard of hearing customers, please call 711 (Washington Relay) or email [civil.rights@doh.wa.gov](mailto:civil.rights@doh.wa.gov).