



# Small-Scale Agriculture in Washington

*WSDA support for viable farms and local food systems*

*Micha Ide, Regional Markets Program*

*Karen Ullmann, Produce Safety Program*



Washington  
State Department of  
Agriculture

# What We Believe



## OUR MISSION

Through service, regulation, and advocacy, the Washington State Department of Agriculture (WSDA) supports the viability and vitality of agriculture while protecting consumers, public health, and the environment.



## OUR VISION

Agriculture thrives across Washington, contributing to the health of the state's people, environment and economy. WSDA is both pro-active and responsive - a model of leadership, expertise and public service.



## OUR GUIDING PRINCIPLES

- Serve the customer and the public.
- Act with integrity, consistency, transparency, and respect.
- Pursue practical, reasonable solutions.
- Cultivate partnerships.
- Use science and data to inform decisions.
- Fulfill statutory responsibilities.
- Anticipate the future.



# What we do



- **Assure** the safety, integrity, and availability of the food supply.
- **Manage** the registration, distribution, use, and disposal of pesticides and fertilizers.
- **Protect** the state's natural resources through the prevention and control of plant and animal diseases.
- **Support** the marketing of the state's agricultural products at the local, national, and international level.

# WA Small Farms At A Glance – 2022 USDA Ag Census



Over 90% of farms Washington earn less than \$500,000 annually – most actually make less than \$350k



7% of the total agricultural revenue in the state (over \$12B) is from food sold by this size farm for a total of almost \$900M



Demographic diversity among farm operators is concentrated in the small farm sector



19% increase in farms selling “Value-Added Products” since 2017



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## Regional Markets Program



**strengthens the economic viability of small and direct-marketing farms and ranches**



**increases the availability of healthy, locally-grown foods for all Washingtonians**



**supports robust local food and agricultural economies**



**[www.agr.wa.gov/farmfoodbiz](http://www.agr.wa.gov/farmfoodbiz)**

# Regional Markets Program Focus Areas



## Small Farm Direct Marketing

Micha Ide



## Farm to School

Annette Slonim



## Meat & Poultry Assistance

Sarah Lemon



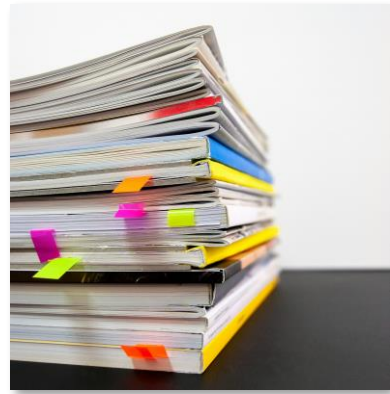
## Local Food System Infrastructure Grant

Galen Van Horn  
Ivy Fox



Market Access & Development

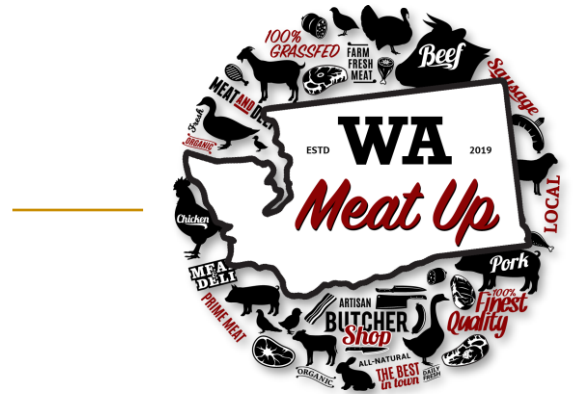
Technical Assistance



Grants

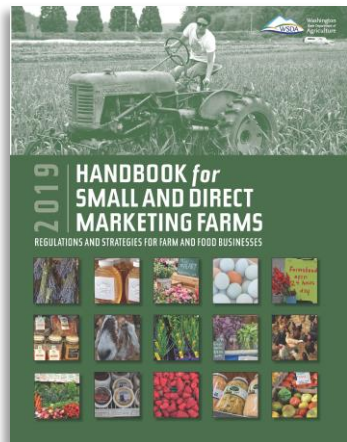
# WSDA REGIONAL MARKETS PROGRAM

Partnerships



Resources & Publications

Outreach & Education



[Green Book Online](#)

# WSDA Regional Markets Grants

## Local Food System Infrastructure Grant

- Supports local food supply chains and market access for farms, ranches, food processors, and food distributors
- Projects that expand and strengthen collaboration across linkages in the regional food supply chain
- Planning, equipment, and facilities for *post-harvest* handling, aggregation, processing, manufacturing, storing, distribution, and sale of Washington grown, caught, and raised foods



## Farm to School Purchasing Grant

- WSDA Farm to School Purchasing Grants support child nutrition programs with funds to purchase foods grown, raised, caught, or foraged in Washington State





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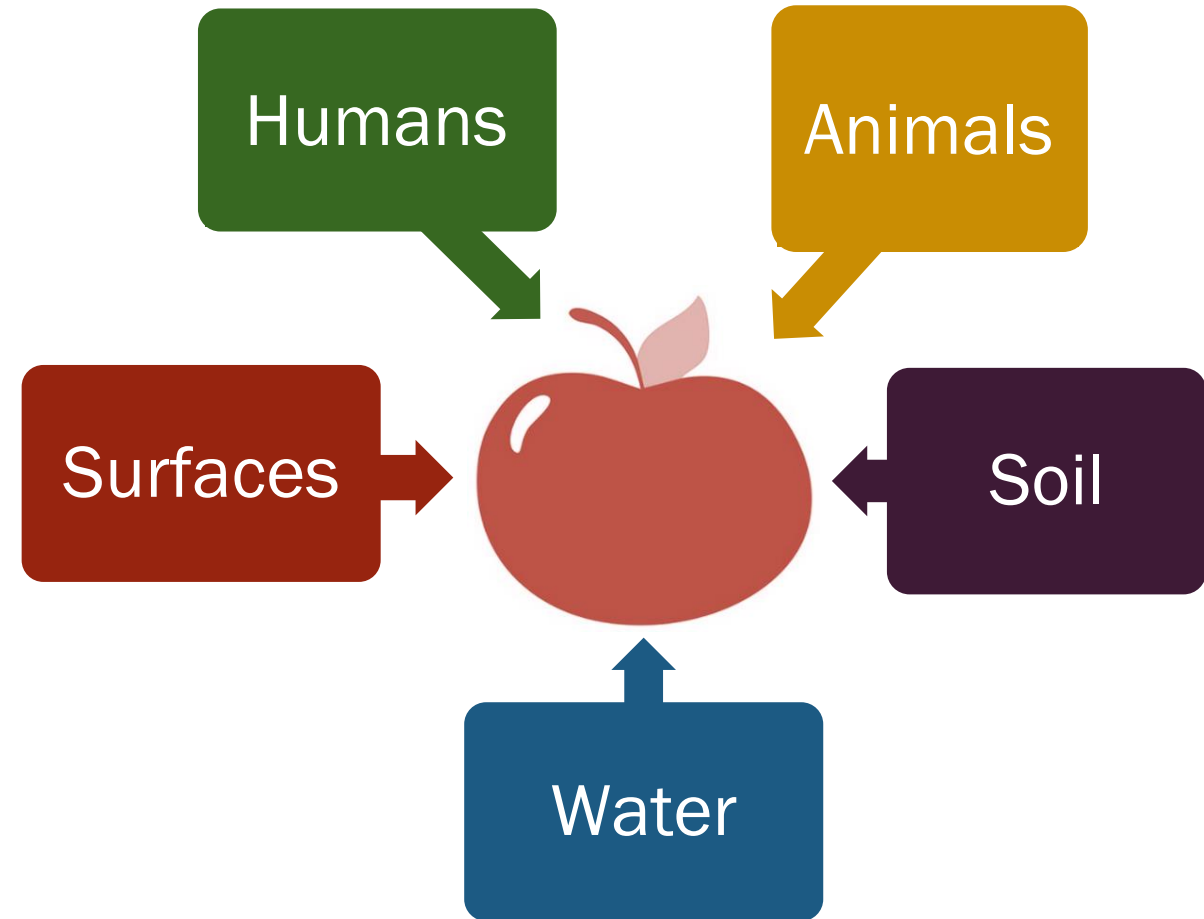
## Produce Safety Program



Responsible for the education of and compliance with the FSMA Produce Safety Rule.



Provides trainings and technical assistance, including the PSA Grower Training and On-Farm Readiness Reviews.



# Reminder: Produce farms should display full address

## Guide to Fresh Produce Signage Standards and Organic Integrity at Farmers Markets

FIRST EDITION 2021



# Resources & Technical Assistance

## ON-FARM HEALTH AND HYGIENE / SALUD E HIGIENE EN LA GRANJA

**Designated areas should be used to eat, drink, chew gum or use tobacco products. Deseñen utilizarse áreas designadas para comer, beber, masticar chicle o usar productos de tabaco.**

**Wash hands before starting work, after using the bathroom, eating, drinking or whenever they may be contaminated. Lávese las manos antes de empezar a trabajar, después de ir al baño, comer, beber o siempre que puedan estar contaminadas.**

**Handwashing Guide / Guía para el lavado de manos**

**Each taproom use with scrub paper towels and potable water for handwashing. Equipe los baños con jabón, toallas de papel y agua potable para lavarse las manos.**

**Trash bins should be covered and secured. Los cubos de basura deben estar cubiertos y asegurados.**

**Do not urinate or defecate in the field. Use provided taprooms and disposal of toilet paper in the toilet. No orine ni defecar en el campo. Utilice los baños proporcionados y deseche el papel higiénico en el retrete.**

**Maintain personal cleanliness. Mantenga la limpieza personal.**

**Make visitors aware of your food safety policies. Haga que los visitantes conozcan sus políticas de seguridad alimentaria.**

**Avoid contact with animals prior to contacting produce or food contact surfaces. Evite tocar a los animales antes de manipular los productos o las superficies que entrarán en contacto con los alimentos.**

**Report symptoms of illness or injury to a supervisor. Informe de los síntomas de enfermedad o lesiones a un supervisor.**

**WELCOME TO OUR FARM / BIENVENIDO A NUESTRA GRANJA**

**PLEASE FOLLOW THESE GUIDELINES / SIGA ESTAS PAUTAS**

### WHEN TO WASH YOUR HANDS

- BEFORE STARTING WORK
- AFTER USING THE TOILET
- AFTER TOUCHING ANIMALS OR ANIMAL WASTE
- BEFORE PUTTING ON GLOVES
- BEFORE RETURNING TO WORK
- WHENEVER CONTAMINATION MAY BE POSSIBLE

### HOW TO WASH YOUR HANDS

- STEP 1: PROPERLY WASH HANDS
- STEP 2: WASH FOR 20 SECONDS WITH SOAP
- STEP 3: RINSE HANDS THOROUGHLY WITH CLEAN WATER
- STEP 4: DRY USING A PAPER TOWEL OR A HAND DRYER
- STEP 5: THROW THE PAPER TOWEL IN THE TRASH

Washington State Department of Agriculture  
21 CFR 112.32, requires employees to wash hands.  
Agr Pub 612-774 (R/C/2/0)  
EPA 108 (W-02) (Revised) (2014) (with Amend.) (Final) (Control)  
WSDA is (206) 902-2976 or 117 (Toll Free) (800) 833-4287.

## Produce Safety ALLIANCE

### Grower Training

Cornell University

# Contact Us



## WSDA Regional Markets

Web: [www.agr.wa.gov/farmfoodbiz](http://www.agr.wa.gov/farmfoodbiz)

Email: [smallfarms@agr.wa.gov](mailto:smallfarms@agr.wa.gov)

[RM Team Contact Information](#)



## WSDA Produce Safety

Web: [www.agr.wa.gov/producesafety](http://www.agr.wa.gov/producesafety)

Email: [producesafety@agr.wa.gov](mailto:producesafety@agr.wa.gov)

[PS Team Contact Information](#)

