

# ROADMAP TO WIC & SENIOR FARMERS MARKET NUTRITION PROGRAM IN 2023

February 24, 2023





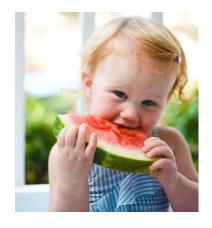
## Overview

- Program goals
- Background
- General review of upcoming changes to FMNP
- Electronic benefits
- Application process
- Vendor Portal
- Settlement
- What to expect



## **Farmers Market Nutrition Program-Goals**

- Provide fresh, nutritious, unprocessed, locally grown fruits, vegetables and cut herbs to WIC participants & low-income seniors
- Expand awareness, use, and sales at farmers markets and authorized farm stores
- Provide nutrition information to WIC and Senior participants, such as the importance of fruits and vegetables in their diet and how to store and prepare them



# Program Background

#### **FMNP:**

- Administered by DOH
- Participant receives \$28
- Served 35,173 participants
- In 2022 season \$440,076 food benefits



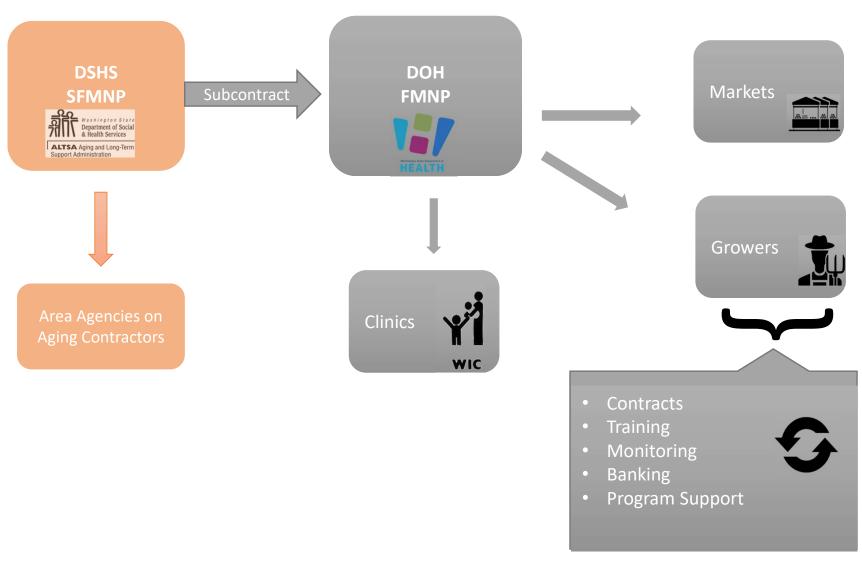
#### **SENIOR FMNP:**

- Administered by DSHS
- Participant receives \$80
- Served 27,220 participants
- In 2022 season \$1,634,848 food benefits





# Program Administration-DSHS and DOH Roles



#### **FMNP Situation**

- Nationwide, banking contractors announced that 2022 is the last season they will be processing paper checks.
- State programs are required to find alternate providers or transition to in-house check/coupon processing.
- WA FMNP has identified an electronic solution provider to support both FMNP, SFMNP programs and WIC Cash Value Benefits (CVB) bringing three separate funding streams to authorized growers and markets statewide.



#### How e-FMNP Solution will work

#### Electronic Farmers Market Nutrition Program(e-FMNP)

- Replacing paper checks with electronic benefits issued to participants.
- FMNP and SFMNP benefits accessed on WIC and Senior participant cards using QR code.
- Solution allows authorized growers to scan a participant's QR code to access either FMNP, SFMNP and CVB benefits during transactions.
  - CVB benefit redemptions allowed for the first time by growers at Farmers Markets
- Growers reimbursed directly to their bank account.
  - Weekly settlements to reduce number of deposits





## Steps

What

- Electronic benefits issued to participants. saved to QR code (sticker) on WIC card.
- Growers scan QR code with mobile device.
- Payments made via direct deposit to Grower bank accounts, Tax forms required.

Who

Who will be affected:

- WIC & Senior eligible participants
- Local WIC Agencies (LA's)- clinics and Local Agencies on Aging
- Authorized growers and farmers markets and farm stores

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#### When

- FMNP benefits:2023 FMNP season
  - June 1st to October 31st of 2023
- CVB's:
  - Year round for CVB's



## **Approval Process**

- 1. Complete Grower or Market Agreement
  - a. Grower Application: <a href="https://doh.wa.gov/sites/default/files/2022-02/960-198-">https://doh.wa.gov/sites/default/files/2022-02/960-198-</a>
    <a href="https://doh.wa.gov/sites/default/files/2022-02/960-198-">WICSeniorFMNPGrowerApplication.pdf?uid=63d957789c563</a>
  - b. Market Application: <a href="https://doh.wa.gov/sites/default/files/legacy/Documents/Pubs/963-123-">https://doh.wa.gov/sites/default/files/legacy/Documents/Pubs/963-123-</a>
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- Complete CDP Merchant Agreement
   FMNP staff will send CDP Merchant Agreement upon
   approval of application



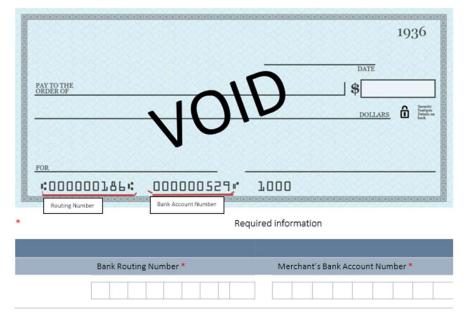
# **CDP Merchant Agreement**

#### MERCHANT FINANCIAL INFORMATION

For electronic settlement of transactions (per Terms and Conditions, Section 2.1 Merchant Account of this agreement), Merchant must maintain a *checking* account that can accept ACH Debits and Credits.

CDP will verify your financial institution and account information using the codes at the bottom of your check.

- 1. Write VOID on a business check.
- BEFORE faxing (or mailing) the printed copy of the Agreement, tape top edge of voided check over the image below.



#### SECTION ONE: MERCHANT INFORMATION

\* Required information

Merchant Information					
MERCHANT NAME *					
PHYSICAL ADDRESS *			PRIMARY PHONE *		
CITY *		STATE *	ZIP CODE *		
IRS LEGAL FILING NAME *	Print the legal name of your enterprise as shown on your income tax return. If filing with a social s number, the IRS Legal Filing Name cannot be the name of the company. The IRS Legal Filing Name to whom the SSN has been assigned.				
FEDERAL TAX ID OR SSN *			Check one:	980	
			☐ Federal Tax ID	□ SSN	
TYPE OF BUSINESS * (Check one)	☐ Corporation☐ LLC	☐ Individual/Sole Proprietor☐ Government Entity	☐ Partnership☐ Non-Profit/Tax E	☐ Foreign Entity* xempt**:	
	* If you select Foreign Entity, you must complete and provide CDP with a signed Form W-8BEN Certificate of Foreign Status of Beneficial Owner for United States Tax Withholding. Download from <a href="http://www.irs.qov/pub/irs-pdf/fw8ben.pdf">http://www.irs.qov/pub/irs-pdf/fw8ben.pdf</a> .  ** If you select Non-Profit/Tax Exempt, you must include your Tax Exempt number.				

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Need to scan/attach voided check

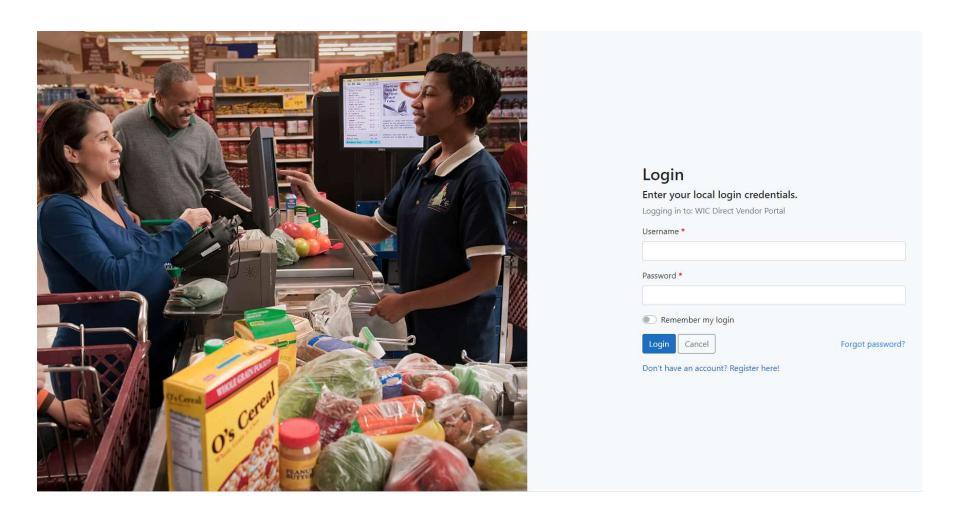
# After CDP Merchant Agreement Approval

- CDP will confirm if bank account can accept deposit
- Growers must fill out a W-9 in order to provide their Tax Identification Number (TIN) that is required for providing their 1099-K.
- Grower will be assigned unique ID (not FMNP Grower ID) for registration and payment



# WIC Direct Vendor Portal

https://vendorsstage.cdpehs.com/

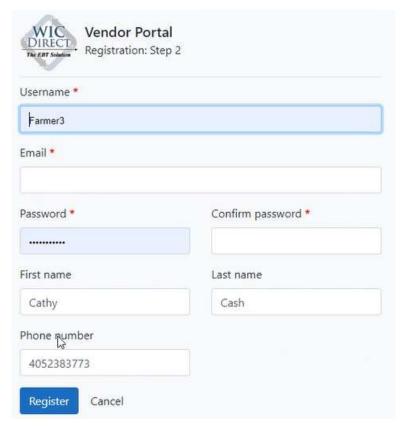


# **Grower Portal-Registration**





1. Grower must register for the Vendor Portal to establish account.



## Grower Portal Profile Screen



#### Profile details

Below are the profile details for this account.

tanna yanga		
Field	david.cavener@gmail.com	
Email:		
First Name:	Rhonda	
Last Name:	Lewis	
Phone Number:	8083474236	

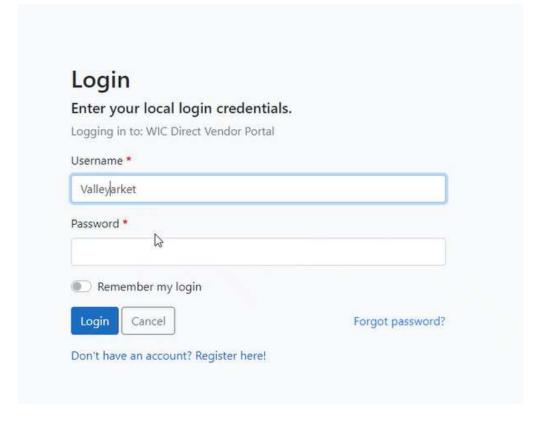


## **Grower Portal-Login**





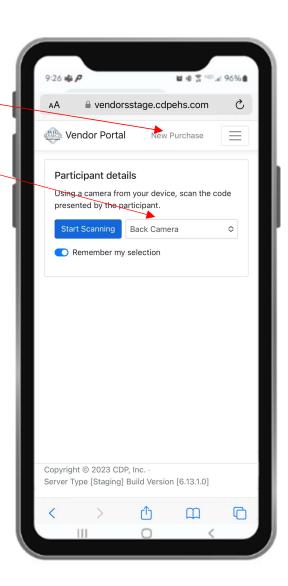
- 2. Once registered- The grower logs into the Vendor Portal using a mobile smart device with their user id and password.
- Growers can have multiple users log-ins under same grower ID
  - > This is to support selling at multiple markets
- Each user will have their own username and password selling under the same grower ID



## **Grower Portal-Transaction Interface**

- 3. Grower needs to go New Purchase and request Camera access
- 4. The participant presents the card/QR code to the authorized grower when they are ready to pay for the transaction.
- 5. The grower scans the QR code with their smart device to begin the transaction. The QR code accesses the WIC or senior participant's account



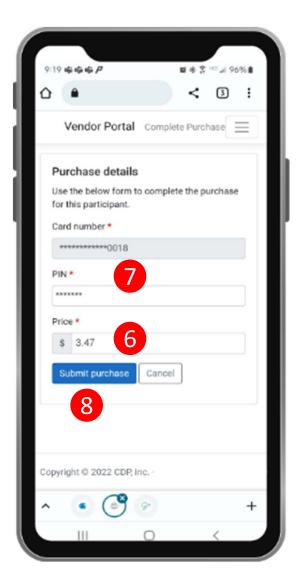


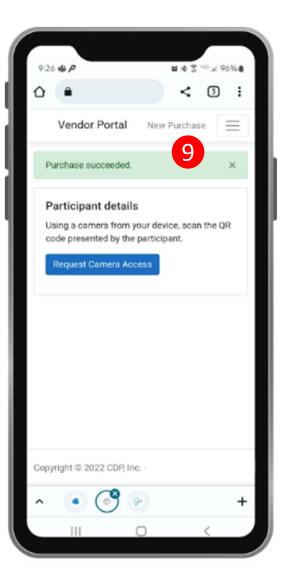
## **Grower Portal-Transaction Interface**

- 6. The grower enters the purchase price
- 7. The participant enters their PIN on the grower's smart device to authorize the transaction.

#### \*There is no need for \$4 increments anymore\*

- 8. Grower submit purchase
- 9. Successful transaction



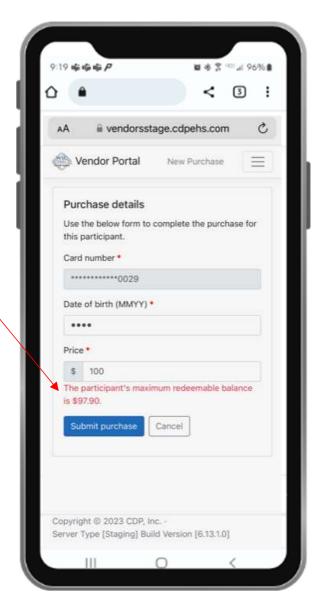


# Not Enough Benefits

If the participant doesn't have enough benefits, you will see the following screen

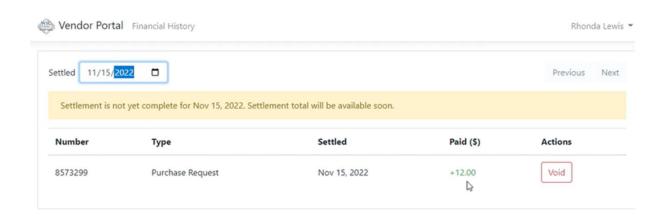
#### Options:

- A. Modify the price transaction and participant can cover the rest with:
  - cash
  - credit/debit according to grower capability
- B. Participant can return what the benefits doesn't cover



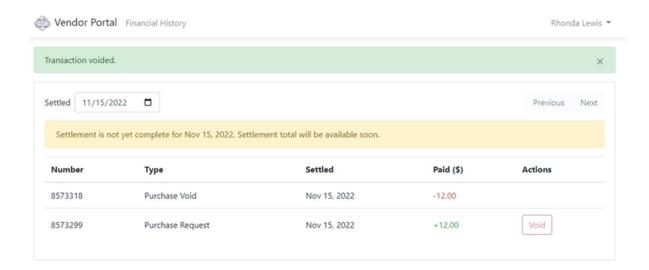
# **Grower Transactions History Detail**

 Growers can look at transaction history in portal anytime



 Growers can run reports on financial history



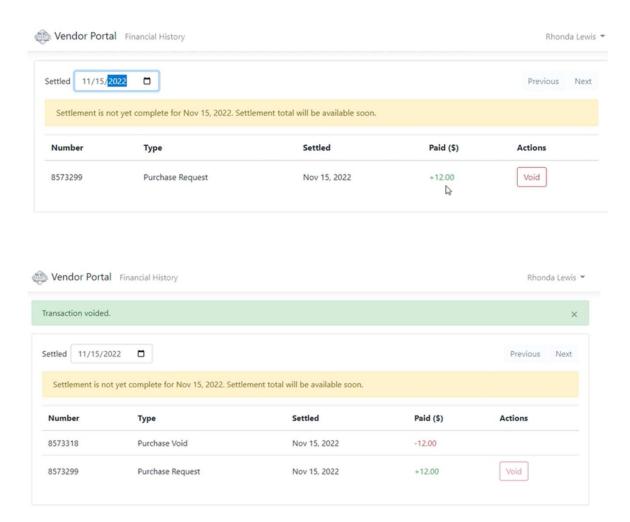


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## **Void Transactions**

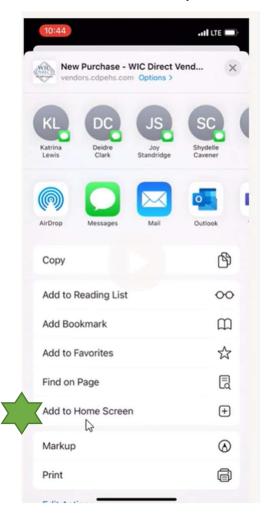
#### How to void the transaction

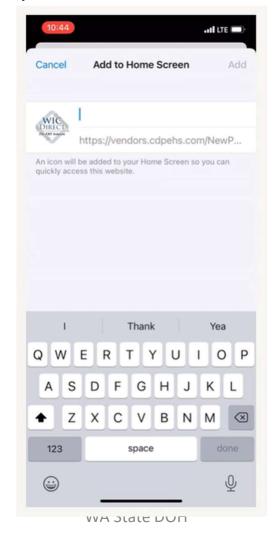
- The grower will go into financial history
- Find the transaction on the correct date, click "VOID" under Actions
- Only void if charging the incorrect amount or at that moment of the purchase to return the produce.

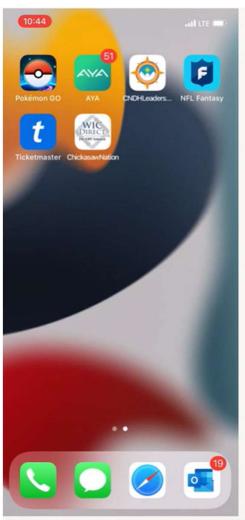


# Save Address to Phone/Tablet (Apple)

Save website address on your Home Screen Click upload and then you will be able to share it via email or text



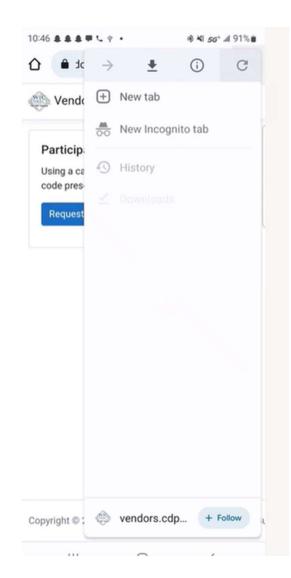


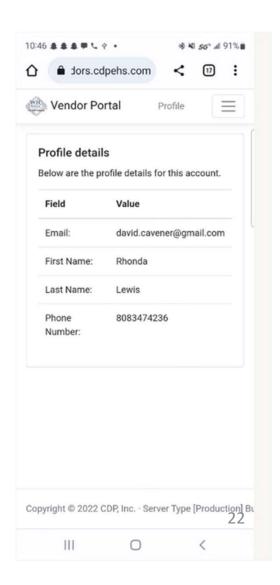




# Save Address to Phone/Tablet (Android)

- The 3 dots are at the top and then at the bottom
- And then save it the same way as iPhones
- Don't have to relog, it takes growers directly to the purchase screen, don't have to login again





## Settlement

 Growers will get paid weekly, every <u>Tuesday night</u>

 Will be paid based off transactions from previous Wednesday through that same Tuesday

This is to avoid potential banking fees



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## What To Expect

- Webinars every 2 weeks
  - Next dates
    - March 2
    - March 16 No webinar
    - March 30
    - > April 6
    - > April 20
- Content of training will change each month
- March April trainings: User functionality, details of transaction process
- Mandatory Training Food Access Forum March 16



# **Customer/Grower Support**



- Help Desk days/hours being expanded for support
- Grower and participant support- Available 7 days a week
  - Schedule times still being worked out
- Grower banking/settlement support- Available Mon-Fri
- Staff will be at the markets the first months of FMNP to support





# Important Dates-Mark your Calendars

Ā	Date	Deadline	
	February 28, 2023	Markets Update Form (survey)	
	April 1, 2023	Applications for returning growers	
	May 1, 2023	Applications for new markets	
	June 1, 2023	FMNP/SFMNP season begins	
	July 1, 2023	Applications for new growers	
	October 31, 2023	Last day to accept FMNP benefits	

#### **FMNP Contacts**

DEPARTMENT OF HEALTH
WIC- FMNP

DEPARTMENT OF SOCIAL AND HEALTH SERVICES SENIOR FMNP

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#### **Katherine Flores**

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#### **Nick Lee**

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FMNPTeam@doh.wa.gov





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