**Resources for Market Managers: Working with Vendors for Whom English is Not a First Language**

WA State resources for Latino and Hmong farmers listed in the 2014 WSDA Green Book:

        *Resources for Spanish-speaking Farmers:*<http://agr.wa.gov/marketing/smallfarm/greenbook/docs/2.pdf>

        *Resources for Hmong Farmers:*<http://agr.wa.gov/marketing/smallfarm/greenbook/docs/3.pdf>

And WSU’s “Sell More! Farmers Market Vendor Booth Guide” is available in English and Spanish. It includes some basic principles on hand washing stations, and who does what at farmers markets.

        *English*: <http://smallfarms.wsu.edu/wsu-pdfs/FM%20Vendor%20Marketing%20Guide%20June%202014%20v1.pdf>

        *Spanish*: <http://smallfarms.wsu.edu/wsu-pdfs/Gu%C3%ADa%20para%20mejorar%20su%20puesto%20en%20el%20Mercado%20Agr%C3%ADcola%20junio%202014%20v1.pdf>

National Hmong American Farmers (in Fresno) is always a good resource too: <http://www.nhaf.org/>

Also, there is a short piece in the WA Market Management Toolkit on cross-cultural communication: <http://www.tfrec.wsu.edu/pdfs/P2706.pdf>